

## **LEAF VAN BOVEN**

---

University of Colorado Boulder  
Department of Psychology and Neuroscience  
Muenzinger Hall D373C  
UCB 345  
Boulder, CO 80309-0345  
[vanboven@colorado.edu](mailto:vanboven@colorado.edu)  
303-735-5238  
[Personal Web Page](#)  
[EDJI Lab Web Page](#)  
[Google Scholar Page](#)

### **PROFESSIONAL APPOINTMENTS**

---

- |           |   |
|-----------|---|
| 2014      | Professor, University of Colorado Boulder, Department of Psychology and Neuroscience  |
| 2013      | Member, Institute for Cognitive Science, University of Colorado Boulder   |
| 2010      | Affiliate, Center for the American West, University of Colorado Boulder   |
| 2009      | Affiliate, Renewable and Sustainable Energy Institute, University of Colorado Boulder   |
| 2009–2014 | Associate Professor, University of Colorado Boulder, Department of Psychology and Neuroscience                                    |
| 2007–2008 | Assistant Professor of Marketing and Behavioral Science, Cornell University, Johnson Graduate School of Management                |
| 2002–2008 | Assistant Professor, University of Colorado Boulder, Department of Psychology and Neuroscience (on leave academic year 2007-2008) |
| 2006      | Visiting Assistant Professor of Behavioral Science, University of Chicago, Graduate School of Business                            |
| 2000–2002 | Assistant Professor, University of British Columbia, Faculty of Commerce  |

### **EDUCATION AND DEGREES**

---

- |      |   |
|------|---|
| 2000 | Ph.D., Cornell University. Dissertation: Living “The Good Life”: The Hedonic Superiority of Experiential Over Material Purchases (Advisor: Thomas Gilovich)     |
| 1995 | B.S., University of Washington; <i>Magna cum laude</i> . Thesis: A Look Into the Mind of the Negotiator: Mental Models in Negotiation (Advisor: Leigh Thompson) |

### **HONORS AND AWARDS**

---

Fellow, Association for Psychological Science

Fellow, Peter Wall Institute for Advanced Studies, University of British Columbia

Outstanding Dissertation Research in Positive Psychology, John Templeton Foundation

Psi Chi National Honors Society for Psychology

Sage Fellowship, Cornell University

Service Excellence Award, Department of Psychology and Neuroscience

Cassie Pyle Term Chair, University of Colorado Boulder

**PEER REVIEWED PUBLICATIONS (\*INDICATES PUBLICATION WITH STUDENT)**

---

\*André, Q., Carmon, Z., Wertenbroch, K., Crum, A., Frank, D., Goldstein, W., Huber, J., Van Boven, L., Weber, B., & Yang, H. (in press). Consumer choice and autonomy in the age of artificial intelligence and big data. *Customer Needs and Solutions*. DOI: 10.1007/s40547-017-0085-8

\*Ehret, P., Van Boven, L., & Sherman, D. (2018). Partisan barriers to bipartisanship: Understanding climate policy polarization. *Social Psychological and Personality Science: Recent Geopolitical Events*, 9, 308–318. DOI: 10.1177/1948550618758709. (Winner: Best Graduate Student paper, APA Division 34, Population and Conservation Psychology.)

Van Boven, L., \*Ehret, P., & Sherman, D. (in press). Psychological barriers to bipartisan support for climate policy. *Perspectives on Psychological Science*.

Van Boven, L., \*Ehret, P., & Sherman, D. (in press). Towards surmounting the psychological barriers to climate policy: Appreciating contexts and acknowledging challenges—Reply to Weber (2018). *Perspectives on Psychological Science*.

\*Mrkva, K., \*Travers, M., & Van Boven, L. (2018). Simulational fluency reduces feelings of psychological distance. *Journal of Experimental Psychology: General*, 147, 354-376. DOI: 10.1037/xge0000408

\*Mrkva, K., & Van Boven, L. (2017). Attentional accounting: Voluntary spatial attention increases budget category prioritization. *Journal of Experimental Psychology: General*, 46, 1296–1306. DOI: 10.1037/xge0000347

\*Bhandari, S., Hallowell, M., Van Boven, L., Gruber, J., and Welker, K. (2016) Emotional states and their impact on hazard identification skills. *Construction Research Congress*, 2831–2840. DOI: 10.1061/9780784479827.282

\*Keating, J., Van Boven, L., Judd, C. M. (2016). Partisan underestimation of the polarizing influence of group discussion. *Journal of Experimental Social Psychology*, 65, 52–58. DOI: 10.1016/j.jesp.2016.03.002

Van Boven, L., & Caruso, E. (2015). The tripartite foundations of temporal psychological distance: metaphors, ecology, and teleology. *Social and Personality Psychology Compass*, *9*, 593–605. DOI: 10.1111/spc3.12207

Aknin, L., Van Boven, L., & \*Johnson-Graham, L. (2015). Abstract construal makes the emotional rewards of prosocial behavior more salient. *Journal of Positive Psychology*, *10*, 458–462. DOI:10.1080/17439760.2014.967801

Huber, M., Van Boven, L., Park, B., & Pizzi, W. (2015). Seeing red: Anger exacerbates political polarization and perceptions of political polarization in the context of national tragedies. *PLoS ONE*. 10(9): e0139193. DOI:10.1371/journal.pone.0139193

\*Silverman, A., \*Gwinn, J., & Van Boven, L. (2015). Stumbling in their shoes: Disability simulations reduce judged capabilities of disabled people. *Social Psychological and Personality Science*, *6*, 464–471. DOI: 10.1177/1948550614559650

\*Westfall, J., Van Boven, L., Chambers, J., & Judd, C. J. (2015). Perceiving political polarization in the United States: Party identity strength and attitude extremity exacerbate the perceived partisan divide. *Perspectives on Psychological Science*, *10*, 145–158. DOI: 10.1177/1745691615569849

\*Chan, C., Van Boven, L., Andrade, E., & Ariely, D. (2014). Moral violations reduce oral consumption. *Journal of Consumer Psychology*, *24*, 381–386. DOI: 10.1016/j.jcps.2013.12.00  
*Winner: 2017 C.W. Park Award for outstanding contribution to the Journal of Consumer Psychology.*

\*Campell, T., \*O'Brien, E., Van Boven, L., Schwarz, N., & Ubel, P. (2014). Too much experience: A desensitization bias in emotional perspective taking. *Journal of Personality and Social Psychology*, *106*, 272–285. DOI: 10.1037/a0035148

\*Tixier, A., \*Albert, A., Hallowel, M., & Van Boven, L., & Kleiner, B. (2014). Psychological antecedents of risk-taking behavior in construction. *Journal of Construction Engineering and Management, ASCE*, 04014052-1–04014052-10. DOI: 10.1061/(ASCE)CO.1943-7862.0000894

\*Travers, M. W., Van Boven, L., & Judd, C. J. (2014). The secrecy heuristic: Inferring quality from secrecy in foreign policy contexts. *Political Psychology*, *35*, 97–111. DOI: 10.1111/pops.12042

Caruso, E., Van Boven, L., \*Chin, M., & Ward, A. (2013). The temporal Doppler effect: When the future feels closer than the past. *Psychological Science*, *24*, 530–536. DOI: 10.1177/0956797612458804

\*Chan, C., Berger, J., & Van Boven, L. (2012). Identifiable but not identical: Combining social identity and uniqueness motives in choice. *Journal of Consumer Research*, *39*, 561–573. DOI: 10.1086/664804

\*Kane, J., Van Boven, L., & McGraw, A. P. (2012). Prototypical prospection: Future events are more prototypically represented and simulated than past events. *European Journal of Social*

*Psychology*, 42, 354–362. DOI: 10.1002/ejsp.1866

Van Boven, L., Judd, C., & Sherman, D. (2012). Political polarization projection: Social projection of partisan attitude extremity and attitudinal processes. *Journal of Personality and Social Psychology*, 103, 84–100. DOI: 10.1037/a0028145

Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2012). The illusion of courage in self-predictions: Mis-predicting one's own behavior in embarrassing situations. *Journal of Behavioral Decision Making*, 25, 1–12. DOI: 10.1002/bdm.706

Van Boven, L., & Robinson, M. (2012). Boys don't cry: Stereotype accessibility and stereotypic sex differences in emotion memory. *Journal of Experimental Social Psychology*, 48, 303–309. DOI: 10.1016/j.jesp.2011.09.005

White, K., & Van Boven, L. (2012). Immediacy bias in social emotional comparisons. *Emotion*, 12, 737–747. DOI: 10.1037/a0026533

Geraert, N., Van Boven, L., & Yzerbyt, V. (2011). Similarity on the rebound: Inhibition of similarity assessment leads to an ironic post-suppression rebound. *Quarterly Journal of Experimental Psychology*, 64, 1788–1796. DOI: 10.1080/17470218.2011.557737

\*Huber, M., Van Boven, L., McGraw, A. P., \*Johnson-Graham, L. (2011). Whom to help? Immediacy bias in judgments and decisions about humanitarian aid allocation. *Organizational Behavior and Human Decision Processes*, 115, 283–293. DOI: 10.1016/j.obhdp.2011.03.003

\*Warren, C., McGraw, A. P., & Van Boven, L. (2011). Values and preferences: Defining preference construction. *Wiley Interdisciplinary Reviews: Cognitive Science*, 2, 193–205. DOI:10.1002/wcs.98

Andrade, E., & Van Boven, L. (2010). Feelings not foregone: When people underestimate the affective impact of inaction. *Psychological Science*, 21, 706–711. DOI: 10.1177/0956797610368809

Van Boven, L., & Campbell, M., & Gilovich, T. (2010). Stigmatizing materialism: On stereotypes and impressions of materialistic versus experiential pursuits. *Personality and Social Psychology Bulletin*, 36, 551–563. DOI: 10.1177/0146167210362790

Van Boven, L., \*Kane, J., McGraw, A. P., & \*Dale, J. (2010). Feeling close: Emotional intensity reduces perceived psychological distance. *Journal of Personality and Social Psychology*, 98, 872–885. DOI: 10.1037/a0019262

\*Oskarsson, A., Van Boven, L., Hastie, R., & McClelland, G. (2009). What's next? Judging sequences of binary events. *Psychological Bulletin*, 119, 262–285. DOI: 10.1037/a0014821

Van Boven, L., White, K., & \*Huber, M. (2009). Immediacy bias in emotion perception: Current emotions seem more intense than previous emotions. *Journal of Experimental Psychology: General*, 138, 368–382. DOI: 10.1037/a0016074

Van Boven, L., & \*Johnson-Graham, L. (2007). Varieties of happiness experience: Review of Gilbert's "Stumbling on Happiness." *Journal of Positive Psychology*, 2, 269–270. DOI: 10.1080/17439760701552378

Van Boven, L., & Ashworth, L. (2007). Looking forward, looking back: Anticipation is more evocative than retrospection. *Journal of Experimental Psychology: General*, 136, 289–300. DOI: 10.1037/0096-3445.136.2.289

Savitsky, K., Van Boven, L., Epley, N., & \*Wight, W. (2005). The unpacking effect in allocations of responsibility for group tasks. *Journal of Experimental Social Psychology*, 41, 447–457. DOI: 10.1016/j.jesp.2004.08.008

Van Boven, L. (2005). Experientialism, materialism, and the hedonics of consumption. *Review of General Psychology*, 9, 132–142. DOI: 10.1037/1089-2680.9.2.132

Van Boven, L., Loewenstein, G., & Dunning, D. (2005). The illusion of courage in social predictions: Underestimating the impact of fear of embarrassment on other people. *Organizational Behavior and Human Decision Processes*, 96, 130–141. DOI: 10.1016/j.obhdp.2004.12.001

Epley, N., Keysar, B., Van Boven, L., & Gilovich, T. (2004). Perspective taking as egocentric anchoring and adjustment. *Journal of Personality and Social Psychology*, 87, 327–339. DOI: 10.1037/0022-3514.87.3.327

Epley, N., Van Boven, L., & \*Caruso, E. (2004). Balance where it really counts: What's right about problem-seeking social psychology. Commentary on Krueger & Funder, "Toward a balanced social psychology: Causes, consequences, and cures for the problem-seeking approach to social behavior and cognition." *Behavioral and Brain Sciences*, 27, 333. DOI: 10.1017/S0140525X0427008X

Kruger, J., \*Wirtz, D., Van Boven, L., & \*Altermatt, W. (2004). The effort heuristic. *Journal of Experimental Social Psychology*, 40, 91–98. DOI: 10.1016/S0022-1031(03)00065-9

Van Boven, L., & Gilovich, T. (2003). To do or to have? That is the question. *Journal of Personality and Social Psychology*, 85, 1193–1202. DOI: 10.1037/0022-3514.85.6.1193

Van Boven, L., & Thompson, L. (2003). A look into the mind of the negotiator: Mental models in negotiation. *Group Processes and Interpersonal Relations*, 6, 387–404. DOI: 10.1177/13684302030064005

Nadler, J., Thomspson, L., & Van Boven, L. (2003). Learning negotiation skills: Four models of knowledge creation and transfer. *Management Science*, 49, 529–540. DOI: 10.1287/mnsc.49.4.529.14431

Van Boven, L., & Epley, N. (2003). The unpacking effect in evaluative judgments: When the whole is less than the sum of its parts. *Journal of Experimental Social Psychology*, 39, 263–269. DOI: 10.1016/S0022-1031(02)00516-4

Van Boven, L., & Loewenstein, G. (2003). Projection of transient drive states. *Personality and Social Psychology Bulletin*, *29*, 1159–1168. DOI: 10.1177/0146167203254597

Van Boven, L., Gilovich, T., & Medvec, V. (2003). The illusion of transparency in negotiations. *Negotiation Journal*, *19*, 117–131. DOI: 10.1111/j.1571-9979.2003.tb00771.x

Van Boven, L., Loewenstein, G., & Dunning, D. (2003). Mispredicting the endowment effect: Underestimation of owners' selling prices by "buyer's agents." *Journal of Economic Behavior and Organization*, *51*, 351–365. DOI: 10.1016/S0167-2681(02)00150-6

Van Boven, L., \*White, K., \*Kamada, A., & Gilovich, T. (2003). Intuitions about situational correction in self and others. *Journal of Personality and Social Psychology*, *85*, 249–258. DOI: 10.1037/0022-3514.85.2.249

Gibbons, R. & Van Boven, L. (2001). Contingent social utility in the Prisoners' Dilemma. *Journal of Economic Behavior and Organization*, *45*, 1–17. DOI: 10.1016/S0167-2681(00)00170-0

Van Boven, L. (2000). Political correctness and pluralistic ignorance: The case of affirmative action. *Political Psychology*, *21*, 267–276. DOI: 10.1111/0162-895X.00187

Van Boven, L., Dunning, D., & Loewenstein, G. (2000). Egocentric empathy gaps between owners and buyers: Misperceptions of the endowment effect. *Journal of Personality and Social Psychology*, *79*, 66–76. DOI: 10.1037/0022-3514.79.1.66

Van Boven, L., Kruger, J., Savitsky, K., & Gilovich, T. (2000). When social worlds collide: Overconfidence in the multiple audience dilemma. *Personality and Social Psychology Bulletin*, *26*, 620–629. DOI: 10.1177/0146167200267009

Van Boven, L., Kamada, A., & Gilovich, T. (1999). The perceiver as perceived: Everyday intuitions about the correspondence bias. *Journal of Personality and Social Psychology*, *77*, 1188–1199. DOI: 10.1037/0022-3514.77.6.1188

## BOOK CHAPTERS

---

Van Boven, L., Loewenstein, G., Dunning, D., & Nordgren, L. (2013). Changing places: A dual judgment model of empathy gaps in emotional perspective taking. In J. M. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology, Vol. 48*, 118–171. San Diego, CA: Academic Press. DOI: 10.1016/B978-0-12-407188-9.00003-X

Van Boven, L., \*Westfall, J. A., & \*Travers, M. W., & McClelland, G. (2013). Judgment and Decision Making. In D. E. Carlston (Ed.), *Oxford Handbook of Social Cognition* (pp. 375–401). New York: Oxford University Press.

\*Westfall, J., & Van Boven, L. (2013). Endowment effect. In H. Pashler (Ed.), *Encyclopedia of the Mind*. SAGE Publications Inc. DOI: 10.4135/9781452257044

Judd, C. M., Van Boven, D., \*Huber, M., & \*Nunes, A. (2012). Measuring everyday perceptions of the distribution of the American Electorate. In J. Aldrich & K. McGraw (Eds.), *Improving*

*Public Opinion Surveys: Interdisciplinary Innovation and the American National Election Studies* (pp. 195–219). Princeton, NJ: Princeton University Press. DOI: 10.1017/S1537592714001133

\*Huber, M., Van Boven, L., & McGraw, A. P. (2011). Donate different: External and internal influences on emotion based donation decisions. In D. M. Oppenheimer & C. Y. Olivola (Eds.), *The Science of Giving: Experimental Approaches to the Study of Charity* (pp. 179–199). New York: Psychology Press.

Van Boven, L., & Loewenstein, G. (2005). Cross-situational projection. In M. Alicke, J. Krueger, & D. Dunning (Eds.), *Self and Social Judgment* (pp. 43–64). New York: Psychology Press.

Van Boven, L., & Loewenstein, D. (2005). Empathy gaps in emotional perspective taking. In S. Hodges, & B. Malle (Eds.), *Other minds: How humans bridge the divide between self and others* (pp. 284–297). New York: Guilford Press.

Van Boven, L. (2009). Perspective taking. In D. Sander & K. R. Scherer (Eds.), *Oxford Companion to Affective Sciences* (pp. 305–306). New York: Oxford University Press.

Van Boven, L., \*Kane, J., & McGraw, A. P. (2008). Temporally asymmetric constraints on mental simulation: Retrospection is more constrained than prospecting. In K. Markman, W. Klein, & S. Shur (Eds.), *The Handbook of Imagination and Mental Simulation* (pp. 131–149). Psychology Press.

Van Boven, L. (2007). Availability. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.

Van Boven, L. (2007). Naïve realism. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.

Van Boven, L., & \*Kane, J. (2006). Predicting feelings versus choices. In E. C. Chang & L. J. Sanna (Eds.), *Judgment over time: The interplay of thoughts, feelings, and behaviors* (pp. 67–81). Oxford University Press.

Dunning, D., Van Boven, L., & Loewenstein, G. (2001). Egocentric empathy gaps in social interaction and exchange. In E. Lawler, M. Macey, S. Thye, & H. Walker (Eds.), *Advances in Group Processes, Vol. 18* (pp. 65–97).

#### **POPULAR PRESS AND COMMENTARIES**

---

Van Boven, L., & Slovic, P. (January 28, 2018). The psychological trick behind Trump's misleading terror statistics. *Politico Magazine*.

Van Boven, L., Sherman, D., & Ditto, P. (April 4, 2016). Being angry pushes our political positions further apart. So what's the alternative? *The Washington Post: The Monkey Cage*.

Sherman, D., & Van Boven, L. (December 7, 2014). How to reduce partisan gridlock: Explicitly affirming shared core values reduces the power of the partisan magnet and promotes compromise, research indicates. *The Washington Post: The Monkey Cage*.

Sherman, D., & Van Boven, L. (September 25, 2014). Why we can't just get along? Similarities between Democrats, Republicans make them so different. *Los Angeles Times: Op-Ed*.

Van Boven, L., & Sherman, D. (November 4, 2014). Only the polarized are actually polarized. *New York Times, The Opinion Pages*.

Van Boven, L., Judd, C. M., & Travers, M. (June 30, 2013). Do you wanna know a secret? *The New York Times, Grey Matter*, p. SR12.

Colorado Matters (February 17, 2012). Why do people chicken out? *Colorado Public Radio*. [Radio interview.]

Van Boven, L. (May 16, 2012). Political polarization. *Academic minute. Northeast Public Radio*. [Radio interview]

Van Boven, L. (March 11, 2012). Who says we're polarized? In general Americans are closer politically than we think. *Denver Post: Perspective*.

Van Boven, L. (2009). The Professor and the Situation: How B-School and Psychology cultures shape research questions and practice. *SPSP Dialogue*, Fall 2009.

#### **CONFERENCE PRESENTATIONS (PAST FIVE YEARS)**

---

Carter, B, Ito, T., & Van Boven, L. (2018). Party affiliation overpowers message processing to bias higher-level judgments of politician behavior. Poster presented at the *Society for Personality and Social Psychology*, Atlanta, GA.

Cole, J., & Van Boven, L. (2018). Who else cares about the climate? The role of social norms in support of a cap and trade policy. Poster presented at the *Society for Personality and Social Psychology*, Atlanta, GA.

Cole, J., Van Boven, L., Dorris, H., & Pearson, A. (2018). Angry Harvey and Irma: The effect of humanizing hurricanes on climate change action. Data blitz paper presented at the *Environmental Psychology Preconference, Society for Personality and Social Psychology*, Atlanta, GA.

Ehret, P., Van Boven, L., & Sherman, D. (2018). Partisan barriers to bipartisanship: Placing party over policy for Washington State's carbon tax initiative. Paper presented at the *Society for Personality and Social Psychology*, Atlanta, GA.

Keating, J., Ito, T., & Van Boven, L. (2018). Unpacking social belonging in first-year university students. Poster presented at the *Society for Personality and Social Psychology*, Atlanta, GA.

Ramos, J., Loersch, C., & Van Boven, L. (2018). Synchrony improves coordination in groups with conflicting identities. Poster presented at the *Society for Personality and Social Psychology*, Atlanta, GA.



Ramos, J., Van Boven, L., & Caruso, E. (2018, scheduled). What the future brings: Anticipated slack for money, not time, predicts present happiness. Paper presented at a symposium entitled, "On the construal of time and its impact on well-being," *Association for Psychological Science*, San Francisco, CA.

Ramos, J., Rosenberg, R., Van Boven, L., Kogut, T., Slovic, P., & Sherman, D. (2018). On the motivated misestimation of conditional probabilities of rare events in political contexts. Data blitz paper presented at *Judgment and Decision Making Preconference, Society for Personality and Social Psychology*, Atlanta, GA.

Van Boven, L., Ramos, J., Rosenberg, R., Van Kogut, T., & Slovic, P. (2018). It depends: On the motivated misestimation of conditional probabilities of rare events in political contexts. Paper presented at the *Judgment and Decision Making Winter Symposium*, Snowbird, UT.

Cole, J., & Van Boven, L. (2017). Bridging the partisan divide over climate change. Poster presented at the *Sustainability Pre-Conference, Society for Personality and Social Psychology conference*, San Antonio, TX. *Winner: Best poster award.*

Keating, J., Judd, C., & Van Boven. (2017). Political gap or gulf? Extremity and ideological coherence predict perceptions of polarization. Paper presented at the *Association for Psychological Science*, Boston, MA.

Keating, J., Van Boven, L., & Ito, T. (2017). Failing to fit in: Predicting performance and retention in first year university students. Paper presented at the *Midwestern Psychological Association*, Chicago, IL.

Keating, J., Van Boven, L., & Ito, T. A. (2017). Direct and indirect effects of social and ability belonging, grit, self-control, and mindset on undergraduate retention and performance. Poster presented at the *Society for Personality and Social Psychology*, San Antonio, TX.

Mrkva, K., Huber., M., & Van Boven. (2017). Introspecting about personal weighting beliefs reduces intrapersonal empathy gaps. Paper presented at the *Association for Psychological Science*, Boston, MA.

Mrkva, K., & Van Boven., L. (2017). Attentional accounting: Attention biases prioritization in consumer budget decision making. Paper presented at the *Society for Judgment and Decision Making*, Vancouver, BC, Canada.

Ramos., J., Loersch, C., & Van Boven., L. (2017). Synchrony improves coordination in groups with conflicting identities. Poster presented at the *Society for Judgment and Decision Making*, Vancouver, BC, Canada.

Van Boven, L. (2017). Attention intensified emotion. Invited paper presented at the *Association for Psychological Science*, Boston, MA.

Van Boven, L., Mrkva, K., & Westfall, J. (2017). Attention drives emotion. Talk presented at the Paper presented at *Judgment and Decision Making Winter Symposium*, Snowbird, UT.

- Bhandari, S., Hallowell, M. R., Van Boven, L., Gruber, J., Welker, K.M. (2016). Emotional states and their impact on hazard identification skills. *Proceedings of the ASCE 2016 Construction Research Congress (CRC)*, San Juan, Puerto Rico.
- Ehret, P., Van Boven, L., & Sherman, D. (2016). Psychological barriers to bipartisan support for climate policy. Paper presented at, *Behavior Energy and Climate Conference*, Baltimore, MD.
- Keating, J., Van Boven, L., & Ito, T. (2016). Great expectations: When accuracy in forecasted belonging predicts first-year college success. Paper presented at *Society for Judgment and Decision Making*, Boston, MA.
- Keating, J., Van Boven, L., & Ito, T. (2016). Great expectations: When accuracy in forecasted belonging predicts first-year college success. Paper presented in a symposium chaired by Jessica Keating and Leaf Van Boven, "Failing to fit in: New approaches to students' lack of belonging in college," *Society for Personality and Social Psychology*, San Diego, CA
- Mrkva, K., Huber, M., Van Boven, L. (2016). From mindless to attentive choice: Introspection increases belief-decision correspondence by calling attention to important decision criteria. Poster presented at *Society for Personality and Social Psychology*, San Diego, CA.
- Mrkva, K., & Van Boven, L. (2016). From mindless to mindful judgment and decision making: Introspecting about personal beliefs brings decisions in line with beliefs. Paper presented at *American Psychological Association*, Denver, CO.
- Van Boven, L., Ehret, P., & Sherman, D. K. (2016). Psychological barriers to climate policy. Paper presented at a symposium chaired by Leaf Van Boven, "Psychological Barriers to Climate Action," *Association for Psychological Science*, Chicago, IL.
- Van Boven, L., Mrkva, K., & Westfall, J. (2016). Attention drives emotion: Repeated sequential search increases emotional intensity of attended objects. Paper presented in a symposium chaired by Leaf Van Boven, "Emerging Evidence on the Interaction Between Attention and Emotion in Everyday Life," *Society for Experimental Social Psychology*, Santa Monica, CA.
- Van Boven, L., Mrkva, K., & Huber, M. (2016). From mindless to mindful judgment and decision making: Guided introspection about personal criteria reduces weighting bias. Paper presented at the *Triennial Choice Symposium*, Lake Louise, Alberta, Canada.
- Van Boven, L., Mrkva, K., & Huber, M. (2016). From mindless to mindful policy evaluation: Guided introspection about personal criteria reduces weighting bias in policy evaluation. Paper presented at the *Judgment and Decision Making Winter Symposium*, Snowbird, UT.
- Van Boven, L., Sherman, D. K., & Huber, M. (2015). Political partisanship is a substantial yet surmountable barrier to climate change policy solutions. Paper presented at a symposium chaired by Dena Gromet and Leaf Van Boven, "Psychological Pitfalls in Social Policy (and How to Fix Them)," *Society for Personality and Social Psychology*, Long Beach, CA.
- Chan, C., Mogilner, C., & Van Boven, L. (2014). Gratitude, guilt, and gift giving. Paper presented at the *Association for Consumer Research*, Baltimore, MD.

Van Boven, L., Mrkva, K., & Westfall, J. (2014). Attention increases emotional intensity. Paper presented at the *Association for Consumer Research*, Baltimore, MD.

Van Boven, L., & Sherman, D. S. (2014). Political partisanship is a substantial (insurmountable?) barrier to climate change policy solutions. Paper presented at a symposium chaired by David Sherman and Leaf Van Boven, "Political Traps: Psychological Barriers to Political Solutions and Psychological Solutions to Political Barriers," *Society of Experimental Social Psychology*, Columbus, OH.

Van Boven, L., Mrkva, K., & Westfall, J. (2014). Directed attention increases emotional significance. Paper presented at a symposium chaired by Leaf Van Boven and Olivier Cornielle, "Achtung! Attention shapes emotion in everyday experience and social cognition," *European Association of Social Psychologists*, Amsterdam, The Netherlands.

Keating, J., Van Boven, L., & Judd, J. (2014). A dual projection model of partisan attitude perceptions. *European Association of Social Psychologists*, Amsterdam, The Netherlands.

Anderson, S. E., Potoski, M., DeGolia, A., Gromet, D., Sherman, D., & Van Boven, L. (2014). Mobilization, polarization, and compromise: The effect of political moralizing on climate change politics. *Midwest Political Science Association*, Chicago, IL.

Caruso, E., Van Boven, L., Chin, M., & Ward, A. (2014). The temporal Doppler effect: When the future feels closer than the past. Paper presented at *Society for Personality and Social Psychology*, Austin, TX.

Van Boven, L., Mrkva, K., & Westfall, J. (2014). Directed attention increases emotional intensity. Paper presented in symposium chaired by Leaf Van Boven and Carey Morewedge, "Attention Drives Emotion," at *Society for Personality and Social Psychology*, Austin, TX.

Van Boven L., & Westfall, J. (2014). Drawn attention increases emotional significance. Paper presented at *Association for Psychological Science*, San Francisco, CA.

Caruso, E., Van Boven, L., Chin, M., & Ward, A. (2013). The temporal Doppler effect: When the future feels closer than the past. Paper presented at *Society for Judgment and Decision Making*, Toronto, Canada.

Travers, M., & Van Boven, L. (2013). Ease of imagination reduces psychological distance. Paper presented at a symposium co-chaired by Mark Travers and Leaf Van Boven, "So close, so far: Motivation, metacognition, and perceptions of distance," *Association for Psychological Science*.

Keating, J., Van Boven, L., & Judd, C. (2013). Polarization blindness: Underestimating the effect of group discussion on political polarization. Paper presented at a symposium co-chaired by Jessica Keating and Leaf Van Boven, "My way or the highway: Causes and consequences of political polarization," *Association for Psychological Science*.

Lurqin, J., & Van Boven, L. (2013). Over-claiming bias predicts support for political policies following contradictory information. Poster presented at the *Society for Personality and Social Psychology*, New Orleans, LA.

Wheeler, N., Caruso, E., & Van Boven, L. (2013). Thinking beyond the here and now: Mental simulation across psychological distance. Poster presented at the *Society for Personality and Social Psychology*, New Orleans, LA.

#### INVITED PRESENTATIONS

---

- 2018 Compassion Week, Decision Research, Eugene, OR  
 Consumer Financial Decision Making Conference, Boulder, CO  
 Temporal Asymmetries in Philosophy and Psychology, University of Warwick, UK
- 2017 Association of Psychological Science, Boston, MA  
 Changing Attitudes in Public Discourse, Cardiff University, Cardiff, UK  
 City University of London, Psychology, London, UK  
 Compassion Week, Decision Research, Eugene, OR  
 University of Colorado Denver, Department of Health and Behavioral Sciences  
 University of Toronto, Rotman School of Management, Marketing  
 University of Toronto, Rotman School of Management, Management  
 Imperial College Business School, London, UK
- 2016 Boulder Museum of Modern Art, Boulder, CO  
 Carnegie Mellon University, Social Decision Sciences  
 TEDxCU, Boulder, CO  
 University of Virginia, Batten School of Leadership
- 2015 Aspen Live! Music Industry Conference, Aspen, CO  
 Environmental Politics Conference, University of California, Santa Barbara  
 Koc University, Graduate School of Business, Istanbul, Turkey  
 Marketing Division, Wharton School of Business, University of Pennsylvania  
 Political Psychology Pre-Conference, Society for Personality and Social Psychology
- 2014 Division of Cardiology Grand Rounds, University of Colorado School of Medicine  
 Judgment and Decision Making Pre-Conference, European Association of Social Psychology, Amsterdam, Netherlands  
 Harvard Business School: Negotiations, Organizations, and Markets  
 Kurt Lewin Institute, Leiden, Netherlands  
 Leiden University, Netherlands  
 Santa Fe Institute, Conceptual Innovation and Major Transitions in Society
- 2013 Emotion pre-conference, Society for Personality and Social Psychology  
 Editorial experiences, Rocky Mountain Psychological Association, Denver, CO  
 Law and Subjective Well Being, University of Colorado Boulder Law School  
 Situation Interactive, New York, NY  
 University of California, Santa Barbara, Bren School of Environmental Science and Management
- 2012 Miramontes Arts & Sciences Program, University of Colorado Boulder  
 University of Colorado Boulder, Dean's Leadership Society  
 Ohio University, Department of Psychology  
 SPSP Press Conference, Political Ideology  
 University of Michigan, Institute for Social Research
- 2011 The Children's Hospital, Denver, CO  
 Technical University Dresden, Dresden, Germany  
 University of Chicago, Booth School of Business

- University of Pennsylvania, Wharton School of Business, Decision Processes Colloquia
- 2010 Academy for Lifelong Learning, Denver, CO  
University of California, Berkeley, Haas School of Business  
Consumer Financial Decision Making, Boulder Summer Conference
- 2009 Colorado State University, Department of Psychology  
The Ohio State University, Department of Psychology  
Behavioral Economics and Climate Change, New York, NY  
University of Colorado Boulder, Institute for Cognitive Science  
Judgment and Decision Making Pre-Conference, SPSP  
Vacation Matters! Summit, Seattle University
- 2008 University of Colorado Boulder, Leeds School of Business  
Cornell University, "Meaning of Consumption" conference
- 2007 European Social Cognition Network, Plenary Speaker, Brno, Czech  
University of Texas, Austin, McCombs School of Business  
Massachusetts Institute of Technology, Northeast Marketing Conference  
Princeton University, Woodrow Wilson School of Public and International Affairs  
University of Pennsylvania, Wharton School of Business
- 2006 Catholic University of Louvain, Department of Psychology  
Cornell University, Johnson Graduate School of Management  
INSEAD School of Business  
University of California, San Diego, Rady School of Management  
University of Denver, Department of Psychology  
Yale University, School of Management
- 2005 Carnegie Mellon University, Department of Social and Decision Sciences  
University of Chicago, Graduate School of Business
- 2004 Catholic University of Louvain, Department of Psychology  
Harvard University, Social Psychology  
Harvard University, Program on Negotiation  
Conference on Choice, Estes Park, CO
- 2003 University of Oregon, Institute of Cognitive and Decision Sciences  
International Positive Psychology Summit, Washington, D.C.  
Graduate School of Business, Stanford University
- 2002 Maternal-Fetal Medicine and Neonatology Research Group, Children's and Women's  
Health Centre of British Columbia  
Social Psychology Pre-conference, Canadian Psychological Association, Vancouver,  
B.C.  
Stanford Institute for Theoretical Economics, Stanford University
- 2001 University of British Columbia, Peter Wall Institute for Advanced Studies  
Simon Fraser University, Department of Psychology  
University of British Columbia, Faculty of Commerce  
University of Oregon, Social Psychology  
University of Washington, School of Business
- 2000 Alternatives to Materialism, Quality of Life Research Center, Hope College  
Massachusetts Institute of Technology, Sloan School of Management  
University of British Columbia, Faculty of Commerce  
University of California, Los Angeles, Department of Psychology

- University of Chicago, Graduate School of Business  
 University of California, Berkeley, Haas School of Business  
 1999 Carnegie Mellon University, Department of Social and Decision Sciences  
 Cornell University, Behavioral Economics and Decision Research  
 McGill University, School of Commerce  
 Princeton University, Department of Psychology, Wilson School of Public Policy  
 University of Florida, School of Business  
 University of Illinois, Chicago, Department of Psychology  
 University of Pennsylvania, Wharton School of Business, Decision Research  
 1997 Cornell University, Behavioral Economics and Decision Research  
 “New Directions in Decision Making,” Northwestern University  
 “Psychologists and Economists,” University of British Columbia

## TEACHING

---

### Undergraduate

Applications of Social Psychology: Environmental Psychology, Political Psychology  
 Social Psychology and Public Policy  
 Judgment and Decision Making, Lab and Research Methods

### PhD Courses

Applications of Social Psychology  
 Emotion, Judgment, and Decision Making  
 Psychology, Politics, and Policy

### Graduate Student Supervision (Advisor)

Jennifer Cole, PhD expected 2021  
 Jairo Ramos, PhD expected 2021  
 Kellen Mrkva, PhD 2018. Initial appointment, Postdoctoral Researcher, Columbia University  
 Jessica Keating, PhD 2017. Initial appointment, Postdoctoral Researcher, University of Colorado  
 Boulder, Center for STEM Learning.  
 Mark Travers, PhD 2015. Consumer Insight Analyst, Burke Inc.  
 Jacob Westfall, Co-Advisor, PhD 2015. Initial appointment, Postdoctoral Researcher, University  
 of Texas, Austin.  
 Cindy Chan, Co-Advisor, Wharton School of Business, University of Pennsylvania, PhD  
 expected 2014. Initial appointment, Assistant Professor, University of Toronto.  
 Arielle Silverman, PhD 2014. Initial appointment, Postdoctoral Researcher, University of  
 Washington, School of Medicine, Department of Rehabilitation.  
 Laura Johnson-Graham, 2011. Initial appointment, Director of Renewable Energy, Bonneville  
 Power Administration, Portland, OR.  
 Michaela Huber, PhD 2010. Initial appointment, Assistant Professor, Technical University of  
 Dresden, Germany.  
 Joanne Kane, PhD, 2008. Initial appointment, Postdoctoral Researcher, Princeton University,  
 Department of Psychology and Wilson School of Public Policy.

### Graduate Student Supervision (Committee Member)

Yoonji Shim, PhD Marketing, University of British Columbia, Sauder School, 2018

Jim Pripusich, PhD Political Science, 2018  
Ryan Dawkins, PhD, Political Science, 2017  
Stephanie Guillermo, PhD Psychology, 2017  
Briane Eby, Masters, Environmental Studies, 2016  
Scott Schaeffer, PhD, Psychology, 2016  
Jason Gwinn, PhD Psychology, 2014  
Jeffry Lyons, PhD Political Science, 2014  
Megan O'Brien, PhD Mechanical Engineering expected 2014  
Holger Dick, PhD Computer Science, 2013  
Holen Katz, PhD Psychology, 2012  
Deborah Baker, PhD Economics, 2012  
Bethany Kwan, PhD Psychology 2010  
Katarina Hellén, PhD Marketing 2011, Hanken School of Economics, Helsinki, Finland  
Leonardo Nicolaoi, University of Texas at Austin, PhD Marketing 2009  
David Kirtzberg, PhD Economics, 2007  
Gregory Webster, PhD Psychology 2006  
An Oskarsson, PhD Psychology 2006  
Courtney Rochelau, PhD Psychology 2005  
Nicolas Geereart, PhD Psychology, 2004 Catholic University of Louvain

**Undergraduate Supervision (Advisor)**

Dareck Giuliani, 2018  
Monique Baca, 2017  
Ashley Schuett, 2016  
Jessica Zweibel, 2013  
Emie Matsuno, 2013  
Cassandra Collins, 2011  
Jennifer Poe, 2010  
Jennifer Donnelly, 2008  
Joshua Morris, 2008  
Jarratt Pytel, 2008  
Regan Garden, 2007  
Eric Osowski, 2007  
Matt Lambuth, 2007  
Katherine Skalerlund, 2007  
Tamara Umari, 2006  
Jasmine Sheldon, 2006  
Erin Gilmer, 2004

**Undergraduate Supervision (Committee Member)**

Sophie Jean, 2017, Political Science  
Ben Searchinger, 2015, Economics  
Peter Mattingly, 2014, Sociology  
Allison Madigan, 2013, Economics  
Nicole Rushovich, 2013, Political Science  
Erin Giffin, 2011, Economics

Michael Lind, 2011, Philosophy  
Natalie Wheeler, 2011, Psychology and Neuroscience  
Ryan Owen, 2010, Psychology and Neuroscience  
Amanda McCartney, 2005, Economics  
Jesse Rains, 2005, Psychology  
Maria Price, 2005, Political Science  
Daniel Verda, 2004, Economics

## **GRANTS AND FUNDING**

---

### **Current and Pending Funding**

National Science Foundation, Decision, Risk, and Management Science. “Does structured introspection improve humanitarian decision making?” \$430,00. Paul Slovic, PI; Co-PIs: Van Boven, L. & Kogut, T. Awarded April 2017.

Construction Industry Institute. “Pathfinder: a research program to double the downstream and chemicals sector productivity.” \$250,000. PI: Goodrum, P; Co-PIs: Hallowell, M., Van Boven, L., & Caldas, C. Awarded August 2017.

National Science Foundation, Decision Risk and Management Sciences (SES: 1730611), “Attention influences emotional judgment and decision making.” \$400,200. PI: Van Boven, L. Awarded October 2017.

(submitted, declined) National Science Foundation, Decision, Risk, and Management Science. “Does introspection increase humanitarian concerns in judgment and decision making?” \$560,518. PI: Slovic, P.; Co-PIs: Van Boven, L. & Kogut, T.

(submitted, declined) John Templeton Foundation, “Cultural Evolution of Coordination, Cooperation, and Moral Progress.” \$2,500,000. PI, Ortman, S; Co-PIs: Van Boven, L., Loersch, C., & Rand, D.

### **Completed Funding**

National Science Foundation, Division of Civil, Mechanical, and Manufacturing Innovation, Civil Infrastructure Systems (CMNI: 1362263), “Collaborative Research: Measuring, Predicting, and Improving Construction Safety Hazard Signal Detection with Augmented Virtuality Environments,” \$209,600. Hallowell, H., PI; Co-PIs: Van Boven, L. & Golparvar-Fard, M. Awarded September 2014.

National Science Foundation: Decision, Risk, and Management Science (SES: 1124486), “From Mindless to Mindful Choice: How Introspection Improves Decision Making,” \$410,425. PI: Van Boven, L., PI; Co-PI: Huber, M. Awarded September 2011.

Templeton Science of Prospection, “Feeling Close: The Phenomenological Foundations of Prospective Psychological Distance,” \$145,000. PI: Van Boven, L., Co-PI: Caruso, E. Awarded August 2014.



Supplemental funding: Templeton Science of Prospection, “Feeling Close: The Phenomenological Foundations of Prospective Psychological Distance,” \$30,000. PI: Van Boven, L., Co-PI: Caruso, E. Awarded May 2016.

National Science Foundation, Social Psychology (BCS: 1049125) “EAGER: Perceiving Political Distributions,” \$250,000. Van Boven, L., PI; Judd, C., Co-PI. Awarded 2011.

University of Colorado at Boulder, LEAP Associate Professor Growth Grant, “Construing Charity: How Malleable Meaning Influences Charitable Donation Decisions,” \$2,000. Awarded 2010. Van Boven, L., PI.

National Science Foundation (BCS: 0737773), Social, Behavioral and Economic Sciences, European Social Cognition Network: International Travel to Prague, 2007, \$8,700. Van Boven, L., PI.

National Science Foundation (SES: 0552120), Decision, Risk, and Management Science, 2006–2011, “Intensity Bias in Temporal Emotional Comparisons,” \$223,519. Van Boven, L., PI.

National Science Foundation (BCS: 0555137), Human and Social Dynamics, 2005–2008, “SGER: Reactions to Katrina—Emotions, Stereotypes, and Political Polarization,” Small Grant for Exploratory Research, \$81,541. Van Boven, L., PI; Park, B., Co-PI; Pizzi, W., Co-PI. Awarded October 2005.

National Science Foundation (SES: 0548328), 2005–2006, “Pre-conference in Judgment and Decision Making,” \$9,000. Lerner, J., PI; Ariely, D., Co-PI; Nelson, L., Co-PI; Van Boven, L., Co-PI. Awarded January 2005.

Social Sciences and Humanities Research Council, 2002–2005. “Temporal Emotional Comparison in Consumer Judgment,” \$115,000.

Positive Psychology Young Scholars Grant, 2001–2003, “The Social Value of Experiences Versus Material Possessions,” \$10,000.

University of British Columbia, Faculty of Commerce Research Grant, 2000–2003, “Consumption Hedonics: The Subjective Determinants of Consumer Happiness, Satisfaction, and Regret,” \$22,000 CDN.

Peter Wall Institute for Advanced Studies, 2001–2002, \$5,000 CDN.

University of British Columbia, Humanities and Social Sciences Grant to New Faculty, 2000–2001, “Characterizing the Experiential Versus Material Nature of Products,” \$2,000.

Dispute Resolution Research Center, Kellogg Graduate School of Management, Northwestern University, 1997, “Informational Social Influence in Negotiation,” \$12,000.

Dispute Resolution Research Center, Kellogg Graduate School of Management, Northwestern University, 1997, “The Illusion of Transparency in Negotiation,” \$6,000.

**SERVICE**

---

**University of Colorado Boulder**

- 2016– Arts and Sciences Personnel Committee
- 2012– Institutional Review Board, Chair, Panel A
- 2009– Institutional Review Board member
- 2016 Program Director Search Committee, Institute for Behavioral Science
- 2014 Program Director Search Committee, Institute for Behavioral Science

**Department of Psychology and Neuroscience**

- 2017–2018 Program Director, Social Psychology
- 2015–2018 Faculty Ombudsperson
- 2017 Social Psychology Search Committee, Chair, Psychology and Neuroscience
- 2016 Space Committee, Chair
- 2015 Chair, Graduate Admissions Committee
- 2014–2015 Chair, Executive Committee
- 2011–2015 Executive Committee
- 2012–2013 Co-Chair, Strategic Planning Committee
- 2014–2015 Social Psychology Search Committee, Psychology and Neuroscience
- 2010 Reappointment committee, Matthew Jones
- 2009–2015 Human Research Committee
- 2008–2010 Program Director, Social Psychology
- 2007 Salary Committee
- 2007 Chair, Graduate Admissions Committee
- 2004 Graduate Admissions Committee
- 2003–2007 Undergraduate Education Committee
- 2007 Behavioral Neuroscience Search Committee
- 2007 Instructor Reappointment Committee
- 2005 Psi Chi, External speaker
- 2005 UROP Reviewer
- 2003 Faculty recording secretary

**Professional Service**

- 2018 Promotion and tenure external letter writer (1)
- 2017 Promotion and tenure external letter writer (4)
- 2017 Chair and Organizer, Small Conference, *Colorado Climate Retreat*
- 2016 Promotion and tenure external letter writer (2)
- 2015 Chair, Organizing Committee, *Society of Experimental Social Psychology*
- 2015 Promotion and tenure external letter writer (2)
- 2014 Co-Organizer, Judgment and Decision Making Pre-Conference, *European Association of Social Psychology*, Amsterdam, The Netherlands
- 2012 Organizing Committee, Behavioral Decision Research in Management Conference
- 2010 National Science Foundation, Campaign for Green Spending, Expert Consultant
- 2008 Program Committee, *Association for Consumer Research*
- 2008 Student poster judge, *Society for Personality and Social Psychology* Conference  
Program Committee, *Association for Consumer Research*

- 2006 Co-organizer, Inaugural Judgment and Decision Making Pre-conference, *Society for Personality and Social Psychology*, Palm Springs, CA
- 2005 External honors examiner, Swarthmore College, 2005, Judgment and Decision Making
- 2003 Steering committee & local organizer, *Summer Institute for Social Psychology*, University of Colorado, Boulder

### **Grant Panels**

- 2015 National Science Foundation, Computer and Information Science and Engineering (CISE) Cyber-Physical Systems (CPS) Medical Panel
- 2013 National Science Foundation, Interdisciplinary Behavioral and Social Science Panel

### **Associate Editor**

- 2015– Psychological Science
- 2011–2015 Journal of Personality and Social Psychology

### **Consulting Editor and Editorial Boards**

- 2012–2015 Archives in Scientific Psychology: Social and Personality Psychology
- 2004–2011 Personality and Social Psychology Bulletin
- 2010–2014 Journal of Behavioral Decision Making
- 2005–2011 Journal of Personality and Social Psychology
- 2007–2011 Organizational Behavior and Human Decision Processes
- 2012–2015 Psychological Science
- 2005–2011 Social Cognition
- 2009–2011 Social Psychological and Personality Science

### **Ad hoc Grant Reviewer**

- Israeli Science Foundation
- National Science Foundation: Social Psychology
- National Science Foundation: Decision, Risk, and Management Science
- National Science Foundation: Law and Social Sciences
- Alfred P. Sloan Foundation
- Social Sciences and Humanities Research Council of Canada
- United States-Israeli Binational Science Foundation

### **Professional Affiliations**

- Association for Psychological Science
- Society of Experimental Social Psychology
- Society for Judgment and Decision Making
- Society for Personality and Social Psychology

### **Community Service and Consulting**

- 2017 Consulting on group decision making, Bryn Mawr Investment Committee
- 2016 Advisor, Benjamin Morris, Fairview Science Practicum (1st place, Colorado State Science Fair, Behavioral and Social Sciences)

- 2016 Consulting on group decision making, Haverford College Investment Committee  
 2016 Vice President, Board of Directors, Harmony Foundation, Estes Park, CO  
 2013 Board of Directors, Harmony Foundation, Estes Park, CO  
 2015 Consulting on individual and group decision making, Minot Capitol  
 2014 Advisor, Simon Can and Rosalie Reuss, Boulder High School Science Practicum,  
 2012 Advisor, Kaitlyn Lee, Fairview Science Fair Project (1st place, Colorado State Science Fair, Behavioral and Social Sciences)

## **MEDIA COVERAGE**

---

### **Experientialism and Materialism**

*Elle*, Jan 2003; *Earth Star*, Feb/Mar 2003; *Psychology Today*, Nov/Dec 2003; *Money*, Sep 2003; *Daily Camera*, Dec 13, 2003; *Washington Post*, Dec 22, 2003; *Self*, Feb 2004; *Denver Post*, Apr 26, 2004; *Allure*, May 2004; *InStyle*, May 2004; *New York Times*, Sep 2004; *Discovery Channel Canada*, Dec 2004; *Dentistry Today*, Feb 2005; *Woman's World*, Apr 2005; *NPR's Whad' Ya Know*, Apr 2005; *Der Spiegel* (Germany), Apr 2005; *Geo* (Germany); Jun 2005; *For Me* (Canada), Nov 2005; *Women's Health*, Feb 2006; *Ottawa Sun*, Jun 2006; *Money*, Aug 2006; *Slate*, Jun 2007; *Chicago Tribune*, Jul 2007; *Boulder Magazine*, Fall 2007; *Experience Life*, March 2008; *Cosmopolitan* magazine, August 2008; *The Telegraph* (India), 2009; *CBC Radio*, June 2009; *Times Online*, July 2009; *CNN Health*, August, 2009; *O Magazine* (South Africa), Dec, 2009; *Oprah.com*, Sep, 2009; *Science Daily*, 2010; *Daily Camera*, 2010; *Daily India.com*, 2010; *5 Towns Jewish Times*, 2010; *CNN* (Paging Dr. Gupta), 2010; *CBC Radio* Apr 2010; *Treehugger.com*, Apr 2010; *SiliconIndia*, Apr 2010; *Tehran Times*, Apr 2010; *Psychology Today*, May 2010; *KGNU radio*, April 2010; *Cleveland Daily Banner*, May 2010; *Times of India*, May 2010; *New York Times*, June 2010; *Globe and Mail*, Nov 2010; *Huffington Post*, Nov 2010; *Way Out West*, Dec 2010; *Coloradan*, Dec 2010; *Oprah*, Jan 2011; *Detroit Free Press*, July 2011; *New York Times*, Apr 2012; *The Boston Globe*, Dec 2012; *Wall Street Journal*, Jul 2012.

### **Happiness and Lifestyle**

*Adbusters*, Jul 2002; *KWGN Denver WB Television*, Feb 2003; *Denver Post*, Jun 2004; *Denver Post*, Nov 2004; *Rocky Mountain News*, Nov 2006; *Colorado Daily*, May 2007; *Denver Post*, June 2007; *Arizona Business Blog*, June 2007; *Central Valley Business Times*, June 2007; *Daily Camera*, June 2007; *Cosmopolitan*, June 2008; *KUNC Radio*, July 2008; *Outside*, January 2009; *Wall Street Journal*, November 2008; *Miami Herald*, December 2009; *Parade Magazine*, December 2009; *Psychology Today*, July 2010; *Southwest Magazine*, Oct 2011; *The Why Files*, Dec, 2011; *CNN*, Dec 2012; *Miami Herald*, Feb 2013; *New York Times*, May 2014; *New York Times*, June 2015; *US News & World Report*, Jan 2016

### **Judgment, Emotion, and Choice**

*Denver Post*, Feb 2003, Jun 2003, Feb 2004, Mar 2004, Sep 2004, Dec 2004; *APS Observer*, Apr 2005; *Hallmark* magazine, May 2006; *KBCO Radio*, Jan 2007; *Psychology Today*, March 2008; *Boston Globe*, August 2009; *Psychology Today*, August 2009; *Science Daily*, September 2009; *Trajkn News* (India), September 2009; *PsychCentral.com*, September 2009; *Huffington Post*, September 2011; *Daily Camera*, October 2011; *Denver Post*, November 2011; *Business News*, Jan 2012; *The Atlantic*, Jan 2012; *Science and Religion Today*, Jan 2012; *KDKA CBS News Radio* (Pittsburgh), Feb 2012; *Colorado Matters*, *Colorado Public Radio*, Feb 2012; *Daily Mail*,

*United Kingdom*, Feb 2012; *Science Daily*, May 2012; *Business Insider*, May 2012; *Financial Times*, Mar 2013; *Denver Post*, Mar 2013; *Denver Post*, Dec 2013; *Scientific American Mind*, Mar/Apr 2014; *Daily Mail UK*, Mar 2014; *New York Times*, Sep 2014; *The Hidden Brain*, Nov 2015; *Wired*, Sep 2016

**Politics and Political Behavior**

*New Scientist*, Jan 2012; *LiveScience.com*, Jan 2012; *The Situationist*, Jan 2012; *Discovery News*, Jan 2012; *Daily Mail*, Jan 2012; *MSNBC*, Jan 2012; *Yahoo!*, Jan 2012; *San Diego Source*, Jan 2012; *Los Angeles Times*, Jan 2012; *Colorado Matters*, Feb 2012; *Wall Street Journal*, May 2012; *Academic Minute Radio*, May 2012; *Denver Post*, Nov 2012; *NewYorker.com*, Jun 2013; *Foreign Policy*, Jul 2013; *La Tercera* (Chile), Jul 2013; *Telegraph UK*, Apr 2016; *Daily Camera*, Oct 2016; *Homeland Security Newswire*, Jan 2018