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Biographical Data

Birth date: 13 June 1973

Place of birth: Seattle, WA

Citizenship: United States

Affiliations & Employment

- 2013 Member, Institute for Cognitive Science
- 2010 Affiliate, Center for the American West, University of Colorado Boulder
- 2009 Affiliate, Renewable and Sustainable Energy Institute, University of Colorado Boulder
- 2008– Associate Professor, University of Colorado Boulder, Department of Psychology and Neuroscience
- 2007–2008 Assistant Professor of Marketing and Behavioral Science, Cornell University, Johnson Graduate School of Management
- 2002–2008 Assistant Professor, University of Colorado Boulder, Department of Psychology, (on leave academic year 2007-2008)
- 2006 Visiting Assistant Professor of Behavioral Science, University of Chicago, Graduate School of Business
- 2000–2002 Assistant Professor, University of British Columbia, Faculty of Commerce

Education

- 2000 Ph.D., Cornell University. Dissertation: Living “The Good Life”: The Hedonic Superiority of Experiential Over Material Purchases (Advisor: Thomas Gilovich)
- 1995 B.S., University of Washington; *Magna cum laude*. Thesis: A Look Into the Mind of the Negotiator: Mental Models in Negotiation (Advisor: Leigh Thompson)

Honors and Awards

Fellow, Peter Wall Institute for Advanced Studies, University of British Columbia

Outstanding Dissertation Research in Positive Psychology, John Templeton Foundation

Sage Fellowship, Cornell University

Psi Chi National Honors Society for Psychology

Service Excellence Award, Department of Psychology and Neuroscience

Research Interests

Emotion

Judgment and decision making

Social cognition

Publications (*indicates publication with student)

- Caruso, E., Van Boven, L., *Chin, M., & Ward, A. (in press). The temporal Doppler effect: When the future feels closer than the past. *Psychological Science*.
- *Travers, M. W., Van Boven, L., & Judd, C. J. (in press). The secrecy heuristic: Inferring quality from secrecy in foreign policy contexts. *Political Psychology*.
- Van Boven, L., *Westfall, J. A., & *Travers, M. W., & McClelland, G. (in press). Judgment and Decision Making. To be included in the *Oxford Handbook of Social Cognition*.
- Van Boven, L., Loewenstein, G., Dunning, D., & Norgren, L. (2013). Changing places: A dual judgment model of empathy gaps in emotional perspective taking. In J. M. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology*, Vol.48, 118–171.
- *Westfall, J., & Van Boven, L. (2013). Endowment effect. In H. Pashler (Ed.), *Encyclopedia of the Mind*. SAGE Publications Inc.
- *Chan, C., Berger, J., & Van Boven, L. (2012). Identifiable but not identical: Combining social identity and uniqueness motives in choice. *Journal of Consumer Research*, 39, 561-573.
- *Kane, J., Van Boven, L., & McGraw, A. P. (2012). Prototypical prospection: Future events are more prototypically represented and simulated than past events. *European Journal of Social Psychology*, 42, 354–362.
- Van Boven, L., Judd, C., & Sherman, D. (2012). Perceiving political polarization: Social projection of attitude extremity and processes. *Journal of Personality and Social Psychology*, 103, 84–100.
- Judd, C. M., Van Boven, D., *Huber, M., & *Nunes, A. (2012). Measuring everyday perceptions of the distribution of the American Electorate. In J. Aldrich & K. McGraw (Eds.), *Improving Public Opinion Surveys: Interdisciplinary Innovation and the American National Election Studies* (pp. 195–219). Princeton, NJ: Princeton University Press.
- Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2012). The illusion of courage in self-predictions: Mispredicting one's own behavior in embarrassing situations. *Journal of Behavioral Decision Making*, 25, 1–12.
- Van Boven, L., & Robinson, M. (2012). Boys don't cry: Stereotype accessibility and stereotypic sex differences in emotion memory. *Journal of Experimental Social Psychology*, 48, 303–309.
- White, K., & Van Boven, L. (2012). Immediacy bias in social emotional comparisons. *Emotion*, 12, 737–747.
- *Geeraert, N., Van Boven, L., & Yzerbyt, V. (2011). Similarity on the rebound: Inhibition of similarity assessment leads to an ironic post-suppression rebound. *Quarterly Journal of Experimental Psychology*, 64, 1788-1796.
- *Huber, M., Van Boven, L., McGraw, A. P., *Johnson-Graham, L. (2011). Whom to help? Immediacy bias in judgments and decisions about humanitarian aid allocation. *Organizational Behavior and Human Decision Processes*, 115, 283–293.
- *Warren, C., McGraw, A. P., & Van Boven, L. (2011). Values and preferences: Defining preference construction. *Wiley Interdisciplinary Reviews: Cognitive Science*, 2, 193–205.
- *Huber, M., Van Boven, L., & McGraw, A. P. (2011). Donate different: External and internal influences on emotion based donation decisions. In D. M. Oppenheimer & C. Y. Olivola (Eds.), *The Science of Giving: Experimental Approaches to the Study of Charity* (pp. 179–199). New York: Psychology Press.
- Andrade, E., & Van Boven, L. (2010). Feelings not foregone: When people underestimate the

- affective impact of inaction. *Psychological Science*, 21, 706–711.
- Van Boven, L., & Campbell, M., & Gilovich, T. (2010). Stigmatizing materialism: On stereotypes and impressions of materialistic versus experiential pursuits. *Personality and Social Psychology Bulletin*, 36, 551-563.
- Van Boven, L., *Kane, J., McGraw, A. P., & *Dale, J. (2010). Feeling close: Emotional intensity reduces perceived psychological distance. *Journal of Personality and Social Psychology*, 98, 872–885.
- *Oskarsson, A., Van Boven, L., Hastie, R., & McClelland, G. (2009). What's next? Judging sequences of binary events. *Psychological Bulletin*, 119, 262–285.
- Van Boven, L. (2009). Perspective taking. In D. Sander & K. R. Scherer (Eds.), *Oxford Companion to Affective Sciences* (pp. 305–306). New York: Oxford University Press.
- Van Boven, L., White, K., & *Huber, M. (2009). Immediacy bias in emotion perception: Current emotions seem more intense than previous emotions. *Journal of Experimental Psychology: General*, 138, 368–382.
- Van Boven, L., *Kane, J., & McGraw, A. P. (2008). Temporally asymmetric constraints on mental simulation: Retrospection is more constrained than prospection. In K. Markman, W. Klein, & S. Shur (Eds.), *The Handbook of Imagination and Mental Simulation* (pp. 131–149). Psychology Press
- Van Boven, L. (2007). Availability. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.
- Van Boven, L. (2007). Naïve realism. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.
- Van Boven, L., & *Johnson-Graham, L. (2007). Varieties of happiness experience: Review of Gilbert's "Stumbling on Happiness." *Journal of Positive Psychology*, 2, 269–270.
- Van Boven, L., & Ashworth, L. (2007). Looking forward, looking back: Anticipation is more evocative than retrospection. *Journal of Experimental Psychology: General*, 136, 289–300.
- Van Boven, L., & *Kane, J. (2006). Predicting feelings versus choices. In E. C. Chang & L. J. Sanna (Eds.), *Judgment over time: The interplay of thoughts, feelings, and behaviors* (pp. 67–81). Oxford University Press.
- Savitsky, K., Van Boven, L., Epley, N., & *Wight, W. (2005). The unpacking effect in allocations of responsibility for group tasks. *Journal of Experimental Social Psychology*, 41, 447–457.
- Van Boven, L. (2005). Experientialism, materialism, and the hedonics of consumption. *Review of General Psychology*, 9, 132–142.
- Van Boven, L., & Loewenstein, G. (2005). Cross-situational projection. In M. Alicke, J. Krueger, & D. Dunning (Eds.), *Self and Social Judgment* (pp. 43–64). Psychology Press.
- Van Boven, L., & Loewenstein, D. (2005). Empathy gaps in emotional perspective taking. In S. Hodges, & B. Malle (Eds.), *Other minds: How humans bridge the divide between self and others* (pp. 284–297). Guilford Press.
- Van Boven, L., Loewenstein, G., & Dunning, D. (2005). The illusion of courage in social predictions: Underestimating the impact of fear of embarrassment on other people. *Organizational Behavior and Human Decision Processes*, 96, 130–141.
- Epley, N., Keysar, B., Van Boven, L., & Gilovich, T. (2004). Perspective taking as egocentric anchoring and adjustment. *Journal of Personality and Social Psychology*, 87, 327–339.

- Epley, N., Van Boven, L., & *Caruso, E. (2004). Balance where it really counts: What's right about problem-seeking social psychology. Commentary on Krueger & Funder, "Toward a balanced social psychology: Causes, consequences, and cures for the problem-seeking approach to social behavior and cognition." *Behavioral and Brain Sciences*, 27, 333.
- Kruger, J., *Wirtz, D., Van Boven, L., & *Altermatt, W. (2004). The effort heuristic. *Journal of Experimental Social Psychology*, 40, 91–98.
- Van Boven, L., & Gilovich, T. (2003). To do or to have? That is the question. *Journal of Personality and Social Psychology*, 85, 1193–1202.
- Van Boven, L., & Thompson, L. (2003). A look into the mind of the negotiator: Mental models in negotiation. *Group Processes and Interpersonal Relations*, 6, 387–404.
- Nadler, J., Thompspon, L., & Van Boven, L. (2003). Learning negotiation skills: Four models of knowledge creation and transfer. *Management Science*, 49, 529–540.
- Van Boven, L., & Epley, N. (2003). The unpacking effect in evaluative judgments: When the whole is less than the sum of its parts. *Journal of Experimental Social Psychology*, 39, 263–269
- Van Boven, L., & Loewenstein, G. (2003). Projection of transient drive states. *Personality and Social Psychology Bulletin*, 29, 1159–1168.
- Van Boven, L., Gilovich, T., & Medvec, V. (2003). The illusion of transparency in negotiations. *Negotiation Journal*, 19, 117–131.
- Van Boven, L., Loewenstein, G., & Dunning, D. (2003). Mispredicting the endowment effect: Underestimation of owners' selling prices by "buyer's agents." *Journal of Economic Behavior and Organization*, 51, 351–365.
- Van Boven, L., *White, K., *Kamada, A., & Gilovich, T. (2003). Intuitions about situational correction in self and others. *Journal of Personality and Social Psychology*, 85, 249–258.
- Van Boven, L. (2002). Living "the good life": The hedonic superiority of experiential over material purchases. *Advances in Consumer Research*, 29, 444–445.
- Dunning, D., Van Boven, L., & Loewenstein, G. (2001). Egocentric empathy gaps in social interaction and exchange. In E. Lawler, M. Macey, S. Thye, & H. Walker (Eds.), *Advances in Group Processes*, Vol. 18 (pp. 65–97).
- Gibbons, R. & Van Boven, L. (2001). Contingent social utility in the Prisoners' Dilemma. *Journal of Economic Behavior and Organization*, 45, 1–17.
- Van Boven, L. (2000). Political correctness and pluralistic ignorance: The case of affirmative action. *Political Psychology*, 21, 267–276.
- Van Boven, L., Dunning, D., & Loewenstein, G. (2000). Egocentric empathy gaps between owners and buyers: Misperceptions of the endowment effect. *Journal of Personality and Social Psychology*, 79, 66–76.
- Van Boven, L., Kruger, J., Savitsky, K., & Gilovich, T. (2000). When social worlds collide: Overconfidence in the multiple audience dilemma. *Personality and Social Psychology Bulletin*, 26, 620–629.
- Van Boven, L., Kamada, A., & Gilovich, T. (1999). The perceiver as perceived: Everyday intuitions about the correspondence bias. *Journal of Personality and Social Psychology*, 77, 1188–1199.

Unpublished Manuscripts

- *Campbell, T., *O'Brien, E., Van Boven, L., Schwartz, N., & Ubel, P. Too much experience: A desensitization bias in emotional perspective taking. Under review, *Journal of Personality and Social Psychology*.
- *Chan, C., Van Boven, L., Andrade, E., Ariely, D. Moral violations reduce oral consumption. Invited for resubmission, *Journal of Consumer Psychology*.
- *Huber, M., Park, B., Van Boven, L., Teixeira, C. P., & Pizzi, W. T. Anger more than sadness exacerbates in-group protectionism in the context of national tragedies. Revision under review, *Political Psychology*.
- *Oskarsson, A., *Kane, J., & Van Boven, L. Intuitions about other people's self-serving social distribution perceptions.
- *Oskarsson, A., Travers, M., Van Boven, L., Hastie, R., & McClelland, G. Hot or not? Expectation confirmation in perceptions of the "hot hand" in basketball.
- *Travers, M., & Van Boven, L. Ease of imagination reduces psychological distance.
- *Westfall, J., Chambers, C., Judd, C., & Van Boven, L. False polarization in America.

Commentaries and Popular Press

- Colorado Matters (Friday 17 February 2012). Why do people chicken out? *Colorado Public Radio*. [Radio interview.]
- Martin, D. A. (2012). *The misperception of American political polarization*. University of Colorado Boulder [Video].
- Van Boven, L. (May 16, 2012). Political polarization. *Academic minute. Northeast Public Radio*. [Radio interview]
- Van Boven, L. (Sunday, 11 March 2012). Who says we're polarized? In general Americans are closer politically than we think. *Denver Post: Perspective*.
- Van Boven, L. (2009). The Professor and the Situation: How B-School and Psychology Cultures Shape Research Questions and Practice. *SPSP Dialogue*, Fall 2009.

Peer-Reviewed Conference Presentations

- Travers, M., & Van Boven, L. (2013). Ease of imagination reduces psychological distance. Paper presented at a symposium co-chaired by Mark Travers and Leaf Van Boven, "So close, so far: Motivation, metacognition, and perceptions of distance," *Association for Psychological Science*.
- Keating, J., Van Boven, L., & Judd, C. (2013). Polarization blindness: Underestimating the effect of group discussion on political polarization. Paper presented at a symposium co-chaired by Jessica Keating and Leaf Van Boven, "My way or the highway: Causes and consequences of political polarization," *Association for Psychological Science*.
- Lurqin, J., & Van Boven, L. (2013). Over-claiming bias predicts support for political policies following contradictory information. Poster presented at the *Society for Personality and Social Psychology*, New Orleans, LA.
- Wheeler, N., Caruso, E., & Van Boven, L. (2013). Thinking beyond the here and now: Mental simulation across psychological distance. Poster presented at the *Society for Personality and Social Psychology*, New Orleans, LA.
- Chambers, J., Westfall, J., & Van Boven, L. (2012). False polarization in the American electorate. Paper presented at a symposium co-chaired by Leaf Van Boven and David

- Sherman, "Political Polarization," *Society for Personality and Social Psychology*, San Diego, CA.
- Chan, C., Mogilner, C., & Van Boven, L. (2012). Gratitude, guilt, and gift giving. Paper presented at *Society for Consumer Psychology*, Las Vegas, NV.
- Chan, C., Mogilner, C., & Van Boven, L. (2012). Experiential gifts are socially connecting. Poster presented at *Society for Consumer Psychology*, Las Vegas, NV.
- Chan, C., Van Boven, L., Andrade, E., & Ariely, D. (2012). Moral violations reduce oral consumption. Paper presented at a symposium co-chaired by Jonathan Berman and Cindy Chan, "Virtues and violations: Coping with immorality and injustice," *Society for Personality and Social Psychology*, San Diego, CA.
- Judd, C. M., & Van Boven, L. (2012). Perceived diversity in partisan politics. Paper presented at *Society for Experimental Social Psychology*, Austin, TX.
- Keating, J., Van Boven, L., Judd, C. J., & Travers, M. (2012). Polarization blindness: People underestimate how much group polarization recently changed their attitudes. Poster presented at the *Political Psychology* pre-conference, *Society for Personality and Social Psychology*, San Diego, CA.
- Keating, J., Van Boven, L., Judd, C. J., & Travers, M. (2012). Polarization blindness: People underestimate how much group polarization recently changed their attitudes. Poster presented at *Association for Psychological Science*, Chicago, IL.
- O'Brien, E., Schwarz, N., Campbell, T., Ubel, P., & Van Boven, L. (2012). Too much experience: When changes in self cloud judgments of others. Paper presented at *Society for Experimental Social Psychology*, Austin, TX.
- Silverman, A., Gwinn, J., & Van Boven, L. (2012). Stumbling in their shoes: Negative effects on simulating disability on disability attitudes. Paper presented at a symposium co-chaired by Arielle Silverman and Leaf Van Boven, "Some unanticipated and sometimes unwanted consequences of perspective taking," *Society for Personality and Social Psychology*, San Diego, CA.
- Travers, M. W., & Van Boven, L. (2012). Ease of imagination reduces psychological distance. Poster presented at *Society for Personality and Social Psychology*, San Diego, CA.
- Van Boven, L. (2012). Feeling close: The phenomenological foundations of psychological distance. Paper presented at a symposium, "Changing the future in the present: Characteristics, memory for, and functions of future scenarios." *Association for Psychological Science*, Chicago, IL.
- Van Boven, L. (2012). False polarization in the American electorate. Paper presented at a symposium chaired by Leaf Van Boven, "Political Polarization," *Society for Experimental Social Psychology*, Austin, TX.
- Van Boven, L., Judd, C., & Sherman, D. (2012). Political Polarization Projection. Paper presented at a symposium co-chaired by Leaf Van Boven and David Sherman, "Political Polarization," *Society for Personality and Social Psychology*, San Diego, CA.
- Westfall, J., Van Boven, L., & Huber, M. (2012). Attention drives emotion: Selective attention increases perceived emotional significance. Poster presented at *Emotion* pre-conference, *Society for Personality and Social Psychology*, San Diego, CA.
- Wheeler, N. M., Blair, I. V., Katz, H. E., & Van Boven, L. (2012). The role of experience in behavioral decisions about pain. Poster presented at *Society for Personality and Social Psychology*, San Diego, CA.

- Caruso, E., Van Boven, L., & Ward, A. (2011). The temporal doppler effect: When the future feels closer than the past. Paper presented at a symposium co-chaired by Leaf Van Boven and Ethan Kross, "Perspectives on Psychological Distance's Phenomenological Foundations," *Society for Personality and Social Psychology*, San Antonio, TX.
- Chan, C., Van Boven, L., Andrade, E., & Ariely, D. (2011). Moral violations reduce consumption. Paper presented at the *Society for Consumer Psychology*, Atlanta, GA.
- Huber, M., & Van Boven, L. (2011). From mindless to mindful decision making: Introspecting on decision processes. Paper presented at a symposium, "Awareness of implicit processes —the limits of introspection revisited," *Meeting for the European Association for Social Psychology*, Stockholm, Sweden.
- Van Boven, L., Huber, M., Park, B., Teizeira, C., & Pizzi, W. (2011). Seeing red: Anger exacerbates ingroup protectionism in the context of national tragedies. Paper presented at the *Society for Experimental Social Psychology*, Washington, D.C.
- Travers, M., Judd, C., & Van Boven, L. (2011). The secrecy heuristic: secrecy influences decisions and increases perceived quality of foreign policy information. Poster presented at *Society for Personality and Social Psychology*, San Antonio, TX.
- Van Boven, L. (2011). Feeling close: The emotional foundations of psychological distance. Paper presented at a symposium co-chaired by Leaf Van Boven and Ethan Kross, "Perspectives on Psychological Distance's Phenomenological Foundations," *Society for Personality and Social Psychology*, San Antonio, TX.
- Van Boven, L. (2011). Feeling close: The phenomenological foundations of psychological distance. Paper presented at a symposium, "Mental time travel and its influence on affect, motivation, and cognition," *Meeting for the European Association for Social Psychology*, Stockholm, Sweden.
- Wheeler, N., Blair, I., Katz, H., & Van Boven, L. (2011). Pain and empathy gaps in self and others. Poster presented at *Society for Personality and Social Psychology*, San Antonio, TX.
- Wallaert, M., Westfall, J., Pizarro, D., & Van Boven, L. (2011). Precisely right: Informational precision increases confidence and shapes behavior. Paper presented at a symposium co-chaired by Matthew Wallaert and Leaf Van Boven, "Cues to Confidence and Consistency," *Society for Personality and Social Psychology*, San Antonio, TX.
- Westfall, J., Van Boven, L., & Huber, M. (2011). Attention drives emotion: Attention frequency increases emotional significance. Poster presented at *Emotion pre-conference, Society for Personality and Social Psychology*, San Antonio, TX.
- Van Boven, L. (2010). Feeling close: The emotional foundations of psychological distance. Paper presented at a symposium co-chaired by Leaf Van Boven and Ethan Kross, "Perspectives on Psychological Distance," *Society for Experimental Social Psychology*, Minneapolis, MN.
- Chan, C., & Berger, J., & Van Boven, L. (2010). Satisfying identity-signaling and uniqueness motives through consumer choice. Paper presented at *Society for Consumer Psychology*, St. Pete Beach, FL.
- Huber, M., & Van Boven, L. (2010). Reflecting on decision making: How introspection can improve judgment and decision making. Poster presented at *Society for Personality and Social Psychology*, Las Vegas, NV.

- Huber, M., & Van Boven, L. (2010). Contexts, contrasts, and constructed emotion perception. Paper presented at *American Psychological Association*, San Diego, CA.
- Judd, C. M., & Van Boven, L. (2010). Measuring the perceived distributions of political sentiments. Paper presented at *Society for Personality and Social Psychology*, Las Vegas, NV.
- Kane, J., Oskarsson, A., Van Boven, L. (2010). Biased about others' biases? Naïve beliefs about others' motivated consensus perception. Poster presented at *Society for Personality and Social Psychology*, Las Vegas, NV.
- Van Boven, L., Kane, J., & McGraw, A. P. (2010). Feeling close: Emotional intensity reduces perceived psychological distance. Paper presented at *Western Psychological Association*, Cancun, Mexico.
- Chan, C., & Van Boven, L. (2009). Satisfying identity-signaling and uniqueness motives through consumer choice. Paper presented at *Association for Consumer Research*, Pittsburgh, PA.
- Huber, M., Park, B., & Van Boven, L. (2009). Prescriptive lay beliefs about the "how" of judgment and decision making. Poster presented at *Society for Judgment and Decision Making*, Boston, MA.
- Kane, J., Van Boven, L., McGraw, A. P. (2009). Everyday time travel: The effect of tense on judgment. Poster presented at *Society for Judgment and Decision Making*, Boston, MA.
- Huber, M., & Van Boven, L. (2009). Lay beliefs about prescriptive aspects of decision processes. Paper presented at *Subjective Probability Utility and Decision Making*, Rovereto, Italy.
- Huber, M., & Van Boven, L. (2009). Emotion perception: How context makes emotional experience seem more or less intense. Paper presented at *European Social Cognition Network*, Transfer of Knowledge, Volterra, Tuscany, Italy.
- Huber, M., & Van Boven, L. (2009). Allocating Humanitarian Aid: Lay theories about weighting of scope and affect. Poster presented at *Society for Personality and Social Psychology*, Tampa, FL.
- Huber, M., Park, B., Van Boven, L., & Pizzi, W. (2008). The role of anger in intergroup perceptions: Anger emphasizes out-group blame and in-group derogation. Poster presented at the Emotion pre-conference, *Society for Personality and Social Psychology*, Tampa, FL.
- Huber, M., Van Boven, L., Morriss, J. (2008). Lay beliefs about the evaluation of policies to address global warming. Poster presented at *Society for Judgment and Decision Making*, Chicago, IL.
- Huber, M., Park, B., Van Boven, L., & Pizzi, W. (2008). Reactions to Hurricane Katrina: Emotions and Ingroup Bias When Victims Are Not Being Helped. Paper presented at the *European Association of Experimental Social Psychology*, Opatija, Croatia.
- Huber, M., & Van Boven, L. (2008). Being Mindful When Allocating Humanitarian Aid. Poster presented at *Behavioral Decision Research in Management*, San Diego, CA.
- Huber, M., & Van Boven, L. (2008). Being Mindful When Allocating Humanitarian Aid. Poster presented at the *Judgment and Decision Making Pre-Conference to the Society for Personality and Social Psychology*, Albuquerque, NM.

- Johnson-Graham, L., Pytell, J., & Van Boven, L. (2008). Contaminating charity: When perceived motives of donors affects perceived magnitude of contributions. Poster presented at *Society for Judgment and Decision Making*, Chicago, IL.
- Geeraert, N., Van Boven, L., & Yzerbyt, V. (2008). Bouncing back: Evidence from procedural rebound for the functional modularity of similarity assessment. Poster presented at *Society for Personality and Social Psychology*, Albuquerque, NM.
- McGraw, A. P., Van Boven, L., Huber, M., & Johnson-Graham, L. (2008). Immediacy bias in judgments and decisions about humanitarian aid. Paper presented in a special session, "Effect of emotion on judgments and decisions about humanitarian aid," *Society for Consumer Psychology*, New Orleans, LA.
- McGraw, A. P., Van Boven, L., Huber, M., & Johnson-Graham, L. (2008). Immediacy bias in judgments and decisions about humanitarian aid. Paper to be presented in a special session, "The effects of psychological distance on charitable donations," *Association for Consumer Research*, San Francisco, CA.
- Van Boven, L., Campbell, M. C., & Gilovich, T. (2008). Social costs of materialism: On stereotypes and impressions of materialistic versus experiential pursuits. Paper presented in a special session chaired by Leaf Van Boven and Leonardo Nicolao, "Malfeasant materialism? Whether, when and why materialism is costly to consumer and societal well-being," *Society for Consumer Psychology*, New Orleans, LA.
- Van Boven, L., Campbell, M. C., & Gilovich, T. (2008). Stigmatizing materialism: On stereotypes and impressions of materialistic versus experiential pursuits. Paper presented in a special session, "Status: Why consumers engage in conspicuous consumption and how they may be perceived," *Association for Consumer Research*, San Francisco, CA.
- Van Boven, L., Kane, J., McGraw, A. P., & Dale, L. (2008). Feeling close: Emotional intensity reduces psychological distance. Paper to be presented in a special session, "Time: It's a personal thing!," *Association for Consumer Research*, San Francisco, CA.
- Van Boven, L., Huber, M., McGraw, A. P., & Johnson-Graham, L. (2008). Immediacy bias in judgments and decisions about humanitarian aid. Paper to be presented at *Society for Personality and Social Psychology*, Albuquerque, NM.
- Van Boven, L., Kane, J., McGraw, A. P., & Dale, L. (2008). Feeling close: Emotional intensity reduces psychological distance. Paper to be presented in a special session, "Time: It's a personal thing!," *Association for Consumer Research*, San Francisco, CA.
- Kane, J., Van Boven, L., & McGraw, A. P. (2007). Tethered by tense: "Reality checks" constrain retrospection more than prospection. Poster presented at *Society for Judgment and Decision Making*, Long Beach, CA.
- Van Boven, L., Kane, J., & McGraw, A. P. (2007). Tethered by tense: "Reality checks" constrain retrospection more than prospection. Paper to be presented in a special session, "Past versus future: Processing Asymmetries," *Society Consumer Psychology*, New Orleans, CA.
- Huber, M., Van Boven, L., Park, B., & Pizzi, W. (2007). Seeing red (or blue): Anger more than sadness exacerbates politically polarized evaluations of the Federal response to hurricane Katrina. Paper presented at the *Society for Judgment and Decision Making*, Long Beach, CA.
- Van Boven, L., Huber, M., McGraw, A. P., & Johnson-Graham, L. (2007). Immediacy bias in judgments and decisions about humanitarian aid. Paper presented in a special

- symposium on Judgments and Decisions About Allocation of Humanitarian Aid at *Society for Judgment and Decision Making*, Long Beach, CA.
- Huber, M., & Van Boven, L. (2007). Moderating scope neglect and affect in humanitarian aid decisions. Paper presented at *Subjective Probability, Utility, and Decision Making*, Warsaw, Poland.
- Huber, M., Van Boven, L., Park, B., & Pizzi, W. (2007). Politically polarized evaluations of the Bush administration's response to Hurricane Katrina. Poster presented at *Society for Personality and Social Psychology*, Memphis, TN.
- Kane, J., Van Boven, L., & McGraw, A. P. (2007). Take it from the top (or bottom): Temporal perspective and bottom-up versus top-down processing. Paper presented at *Society for Personality and Social Psychology*, Memphis, TN.
- Van Boven, L., & Robinson, M. (2007). Busy boys don't cry: Cognitive busyness increases gender stereotypic emotion memory. Paper presented in a symposium organized by L. Van Boven and D. Pizzaro, "Belief and Emotion," at *Society for Personality and Social Psychology*, Memphis, TN.
- Huber, M., Bauml, K. H., & Van Boven, L. (2006). Heuristics and biases across the life span: Gender differences in judgment and decision making. Poster presented at *Society for Personality and Social Psychology*, Palm Springs, CA.
- Huber, M., & Van Boven, L. (2006). Immediacy bias and scope neglect in humanitarian aid allocation decisions. Paper presented at *Behavioral and Decision Research in Management*, Los Angeles, CA.
- Huber, M., & Van Boven, L. (2006). Moderating scope neglect and affect in humanitarian aid allocation decisions. Poster presented at *Society for Judgment and Decision Making*, Houston, TX.
- Huber, M., Van Boven, L., Park, B., & Pizzi, W. (2006). Reactions to Hurricane Katrina: Political polarization, emotions, and stereotypes. Poster presented at *Human and Social Dynamics Principal Investigators Meeting*, Washington D. C.
- Kane, J., Dale, J., Van Boven, L., & McGraw, A. P. (2006). Temporal construal in the past, present, and future. Poster presented at *Judgment and Decision Making Pre-Conference at Society for Personality and Social Psychology*, Palm Springs, CA.
- Kane, J., Mahaffey, A., & Van Boven, L. (2006). Intuitive beliefs about decision making strategies in the 2004 Presidential election. Poster presented at *Society for Personality and Social Psychology*, Palm Springs, CA.
- Van Boven, L., & Ashworth, L. (2006). Looking forward, Looking back: Anticipation arouses more intense emotion than retrospection. Paper presented in a symposium organized by L. Levine, "Anticipating and remembering emotions," at *International Society for Research on Emotions*, Atlanta, GA.
- Van Boven, L., McGraw, A. P., Kane, J., & Dale, J. (2006). Distance as feelings. Paper presented at *Society for Judgment and Decision Making*, Houston, TX.
- White, K., & Van Boven, L. (2006). Immediacy bias in consumer attitudes and choices over time. Poster presented at the *Association for Consumer Research*, Orlando, FL.
- Kane, J., Van Boven, L., Judd, C., & McClelland, G. (2005). The effects of categorization on subsequent judgments. Poster presented at *Society for Judgment and Decision Making*, Toronto, ON, Canada.

- Kruger, J., Wirtz, D., Van Boven, L., & Altermatt, W. (2005). The effort heuristic. Paper presented at *Society for Judgment and Decision Making*, Toronto, ON, Canada.
- Oskarsson, A., Hastie, R., McClelland, G., & Van Boven, L. (2005). Perceptions of sequences and streaks. Paper presented at *Society for Judgment and Decision Making*, Toronto, ON, Canada.
- Van Boven, L., & Huber, M. (2005). Immediacy bias in judgments and decisions about risk over time. Paper presented at *Society for Judgment and Decision Making*, Toronto, ON, Canada.
- Kane, J., Van Boven, L., & Epley, N. (2005). Egocentric fears: Arousal induces concerns about negative social evaluation. Poster presented at *Society for Personality and Social Psychology*, New Orleans, LA.
- Van Boven, L. (2005). The social costs of materialism: Why materialistic pursuits inhibit the formation and maintenance of social relationships. Paper presented at *Society for Consumer Psychology*, Coral Gables, FL.
- Van Boven, L., & Ashworth, L. (2005). Anticipating, remembering, and feeling: Anticipatory emotion is more intense than recollective emotion. Paper presented in a symposium organized by L. Van Boven, "Contextually constructed emotional experience," at *American Psychological Society*, Los Angeles, CA.
- Oskarsson, A., Hastie, R., McClelland, G., & Van Boven, L. (2004). Mental models of outcome sequences, the hot hand, and the gambler's fallacy. Poster presented at *Society for Judgment and Decision Making*, Minneapolis, MN. (Winner: Student poster award.)
- Van Boven, L., & White, K. (2004). Intensity bias in temporal emotional comparisons. Paper presented at *Association for Consumer Research*, Portland, OR.
- Van Boven, L., & Oskarsson, A. (2004). Intuitions about motivated social cognitions. Paper presented at *Society for Personality and Social Psychology*, Austin, TX.
- White, K., Van Boven, L., & Kruger, D. (2004). Intensity bias in social affective comparisons. Poster presented at *Society for Personality and Social Psychology*, Austin, TX.
- Epley, N., Keysar, B., Van Boven, L., & Gilovich, T. (2003). Perspective taking as anchoring and adjustment. Paper presented at *Society for Experimental Social Psychology*, Boston, MA.
- Oskarsson, A., & Van Boven, L. (2003). Intuitions about social projection. Poster presented at the *Society for Judgment and Decision Making*, Vancouver, BC, Canada.
- Van Boven, L., & White, K. (2003). Intensity bias in temporal emotional comparisons. Paper presented in a symposium organized by L. Van Boven, entitled, "Temporal perspectives on the self and social world: links between current experience and perceptions of the past and future," *Society for Personality and Social Psychology*, Los Angeles, CA.
- Ashworth, L., & Van Boven, L. (2002). The affective consequences of the anticipation versus recollection of hedonic episodes. Paper presented at *Society for Judgment and Decision Making*, Kansas City, MO.
- Savitsky, K. K., Van Boven, L., Epley, N., & Wight, W. (2002). Unpacking overclaiming: Implications of Support Theory for egocentric allocation of responsibility. Poster presented at *Society for Personality and Social Psychology*, Savannah, GA.
- Van Boven, L., & Loewenstein G. (2002). Social projection of visceral feelings. Paper presented in a symposium entitled, "Perspectives on Perspective-Taking," at *Society for Personality and Social Psychology*, Savannah, GA.

- Van Boven, L., White, K., & Kruger, J. (2002). Intensity bias in social emotional comparisons. Paper presented at *Society for Judgment and Decision Making*, Kansas City, MO.
- Nadler, J., Thomspson, L., & Van Boven, L. (2001). The role of learning in negotiation: A test of experiential, feedback, didactic, observational, and analogical methods. Paper presented at "Managing Knowledge in Organizations," *Carnegie Mellon University*.
- Loewenstein, G., Van Boven, L., & Dunning, D. (2001). Self-regulation and self-knowledge: What you don't know can hurt you! Paper presented at *American Psychological Society*, Toronto, ON, Canada.
- Van Boven, L. (2001). Living "the good life": The hedonic superiority of life experiences over material possessions. Paper presented at *Association for Consumer Research*, Austin, TX.
- Van Boven, L., & Ho, J. (2001). Combining gains and separating losses extended over time: When mental accounting meets temporal discounting. Poster presented at *Society for Judgment and Decision Making*, Orlando, FL.
- Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2001). The illusion of courage: Underestimating social-risk aversion is oneself and others. Paper presented at *Society for Judgment and Decision Making*, Orlando, FL.
- Van Boven, L., Medvec, V., & Gilovich, T. (2001). The illusion of transparency in negotiations. Paper presented at *Academy of Management*, Washington, D.C.
- White, K., Van Boven, L., Kamada, A., & Gilovich, T. (2001). Biased perceptions of the correspondence bias. Poster presented at *American Psychological Society*, Toronto, ON, Canada.
- White, K., Van Boven, L., & Lehman, D. (2001). Optimizing and satisficing in consumer behavior. Paper presented at *American Psychological Association*, San Francisco, CA.
- Wirtz, D., Kruger, J., & Van Boven, L. (2001). The effort heuristic in artistic appraisals: Or, how to sell a Jackson Pollack painting. Poster presented at *Society for Personality and Social Psychology*, San Antonio, TX.
- Van Boven, L., & Epley, N. (2000). The unpacking effect in evaluative judgments. Paper presented at *Society for Judgment and Decision Making*, New Orleans, LA.
- Kamada, A., & Van Boven, L. (2000). A comparison of Japanese and American's biased perceptions of the correspondence bias. Paper presented at *Japanese Psychological Association*, Kyoto, Japan.
- Van Boven, L., Dunning, D., & Loewenstein, G. (2000). Are people aware of the endowment effect? Egocentric perceptions of others' tastes. Paper presented at *Academy of Management*, Chicago, IL.
- Van Boven, L., Dunning, D., & Loewenstein, G. (2000). Consequences of naïveté about the endowment effect for market transactions. Paper presented at *Association for Consumer Research*, Columbus, OH.
- Van Boven, L., & Gilovich, T. (1999). Living "the good life": The hedonic superiority of experiential versus material purchases. Paper presented at *American Psychological Society*, Denver, CO.
- Van Boven, L. (1998). Attribution squared: Everyday perceptions of the correspondence bias. Paper presented at *Eastern Psychological Association*, Boston, MA.
- Van Boven, L. (1998). Pluralistic ignorance and political correctness: The case of affirmative action. Paper presented at *Eastern Psychological Association*, Boston, MA.

- Van Boven, L., & Gibbons, R. (1998). Multiple selves in the Prisoners' Dilemma. Paper presented at *Academy of Management*, San Diego, CA.
- Van Boven, L., Kruger, J., Savitsky, K., & Gilovich, T. (1998). Overconfidence in multiple audience problems. Poster presented at *American Psychological Society*, Washington, D.C.
- Van Boven, L. & Gilovich, T. (1997). Meta-awareness of the fundamental attribution error: Do actors know how observers see them? Poster presented at *American Psychological Society*, Washington, D.C.
- Van Boven, L. & Thompson, L. (1996). A look into the mind of the negotiator: Mental models in negotiation. Paper presented at *Academy of Management*, Cincinnati, OH.

Invited Presentations

- 2013 Emotion pre-conference, Society for Personality and Social Psychology
Editorial experiences, Rocky Mountain Psychological Association, Denver, CO
Law and Subjective Well Being, University of Colorado Boulder Law School
- 2012 Miramontes Arts & Sciences Program, University of Colorado Boulder
CU Boulder, Dean's Leadership Society
Ohio University, Department of Psychology
SPSP Press Conference, Political Ideology
University of Michigan: Institute for Social Research; Mental Time Travel Symposium
- 2011 The Children's Hospital, Denver, CO
Technical University Dresden, Dresden, Germany
University of Chicago, Booth School of Business
Wharton School of Business, University of Pennsylvania, Decision Processes Colloquia
- 2010 Academy for Lifelong Learning, Denver, CO
University of California, Berkeley, Haas School of Business
Consumer Financial Decision Making, Boulder Summer Conference
- 2009 Colorado State University, Department of Psychology
The Ohio State University, Department of Psychology
Behavioral Economics and Climate Change, New York, NY
Institute for Cognitive Science, University of Colorado at Boulder
Judgment and Decision Making Pre-Conference, SPSP
Vacation Matters! Summit, Seattle University
- 2008 Leeds School of Business, University of Colorado Boulder
Cornell University, "Meaning of Consumption" conference
- 2007 European Social Cognition Network, Plenary Speaker, Brno, Czech
McCombs School of Business, University of Texas, Austin
Northeast Marketing Conference, Massachusetts Institute of Technology
Princeton University, Woodrow Wilson School of Public and International Affairs,
"Psychology of Charitable Giving."
Wharton School of Business, University of Pennsylvania
- 2006 Catholic University of Louvain, Department of Psychology
Cornell University, Johnson Graduate School of Management
INSEAD School of Business
University of California, San Diego, Rady School of Management

- University of Denver, Department of Psychology
 Yale University, School of Management
- 2005 Carnegie Mellon University, Department of Social and Decision Sciences
 University of Chicago, Graduate School of Business
- 2004 Catholic University of Louvain, Department of Psychology
 Harvard University, Social Psychology
 Harvard University, Program on Negotiation
 Sixth Conference on Choice, Estes Park, CO
- 2003 “Other minds: An interdisciplinary conference,” Institute of Cognitive and Decision
 Sciences, University of Oregon
 International Positive Psychology Summit, Washington, D.C.
 Stanford Graduate School of Business
- 2002 Maternal-Fetal Medicine and Neonatology Research Group, Children’s and Women’s
 Health Centre of British Columbia
 Social Psychology Pre-conference, Canadian Psychological Association, Vancouver,
 B.C.
 Stanford Institute for Theoretical Economics
- 2001 Peter Wall Institute for Advanced Studies, University of British Columbia
 Simon Fraser University, Department of Psychology
 University of British Columbia, Faculty of Commerce
 University of Oregon, Social Psychology
 University of Washington, School of Business
- 2000 “Alternatives to Materialism,” Quality of Life Research Center, Claremont Graduate
 University, and Hope College
 Massachusetts Institute of Technology, Sloan School of Management
 University of British Columbia, Faculty of Commerce
 University of California, Los Angeles, Department of Psychology
 University of Chicago, Graduate School of Business
 University of California, Berkeley, Haas School of Business
- 1999 Carnegie Mellon University, Department of Social and Decision Sciences
 Cornell University, Behavioral Economics and Decision Research
 McGill University, School of Commerce
 Princeton University, Department of Psychology and Woodrow Wilson School of Public
 Policy
 University of Florida, School of Business
 University of Illinois, Chicago, Department of Psychology
 University of Pennsylvania, Wharton School of Business, Decision Research
- 1997 Cornell University, Behavioral Economics and Decision Research
 “New Directions in Decision Making,” Northwestern University
 “Psychologists and Economists,” University of British Columbia

Teaching

Undergraduate & Masters

Political Psychology and Policy

Marketing Management (University of British Columbia & Cornell University)

Judgment and Decision Making Laboratory
Negotiation (University of Chicago)

PhD Courses

Choices and Frames
Judgment, Emotion, and Decisions
Heuristics and Biases
Methodological Topics in Experimental Social Psychology
Political Psychology

Graduate Student Supervision

Kellen Mrkva, Advisor, PhD expected 2017
Jessica Keating, Advisor, PhD expected 2016
Mark Travers, Advisor, PhD expected 2015
Jacob Westfall, Advisor, PhD expected 2014
Arielle Silverman, Advisor, PhD expected 2013
Holger Dick, Committee Member, PhD Computer Science, expected 2013
Holen Katz, Committee Member, PhD, 2012
Deborah Baker, Committee Member, PhD Economics, 2012
Michaela Huber, Advisor, PhD 2010 (initial appointment, Technical University of Dresden)
Bethany Kwan, Committee Member, PhD 2010
Laura Johnson-Graham, Advisor, 2011
Leonardo Nicolai, Committee Member, University of Texas at Austin, PhD 2009
Joanne Kane, Advisor, PhD expected 2008 (initial appointment, post doc at Princeton University,
Department of Psychology and Wilson School of Public Policy)
David Kirtzberg, Committee Member, PhD Economics, 2007
Gregory Webster, PhD Committee Member, 2006 (initial appointment, post doc at University of
Illinois, Champaign-Urbana)
An Oskarsson, PhD Committee Member, 2006 (initial appointment, Decision Scientist,
AlphaTRAC)
Courtney Rochelau, PhD Committee Member, 2005 (initial appointment, Assistant Professor,
Appalachian State University)
Nicolas Geereart, External PhD Committee Member, 2004 Catholic University of Louvain (initial
appointment, Assistant Professor, University of Essex)

Undergraduate Honors Supervision

Allison Madigan, 2013, Thesis Committee Member, Economics
Emie Matsuno, 2013, Thesis Advisor, Psychology and Neuroscience
Nicole Rushovich, 2013, Thesis Committee Member, Political Science
Cassandra Collins, 2011, Thesis Advisor, Psychology and Neuroscience
Erin Giffin, 2011, Thesis Committee Member, Economics
Michael Lind, 2011, Thesis Committee Member, Philosophy
Natalie Wheeler, 2011, Thesis Committee Member, Psychology and Neuroscience
Jennifer Poe, 2010, Thesis Advisor, Psychology and Neuroscience
Ryan Owen, 2010, Thesis Committee Member, Psychology and Neuroscience

Jennifer Donnelly, 2008, Thesis Advisor, Psychology and Neuroscience
 Joshua Morris, 2008, Thesis Advisor, Psychology and Neuroscience
 Jarratt Pytel, 2008, Thesis Advisor, Psychology and Neuroscience
 Regan Garden, 2007, Thesis Advisor, Psychology
 Eric Osowski, 2007, Thesis Advisor, Psychology
 Matt Lambuth, 2007, Thesis Advisor, Psychology
 Katherine Skalerlund, 2007, Thesis Advisor, Psychology
 Tamara Umari, 2006, Thesis Advisor, Psychology
 Jasmine Sheldon, 2006, Thesis Advisor, Psychology
 Amanda McCartney, 2005, Thesis Committee Member, Economics
 Jesse Rains, 2005, Thesis Committee Member, Psychology
 Maria Price, 2005, Thesis Committee Member, Political Science
 Erin Gilmer, 2004, Thesis Advisor, Psychology
 Daniel Verda, 2004, Thesis Committee Member, Economics

Grants

(submitted) National Science Foundation, Division of Computer and Communication Foundations, Cyber-Enabled Sustainability Science and Engineering, “CyberSEES: Type 2: INTROSPECT: A Transformative Socio-Technical Environment Utilizing Introspection to Foster Sustainable Energy Behavior,” \$1,200,000 (Gerhard Fischer, PI; Hal Eden, Co-PI; Leaf Van Boven, Co-PI).

(submitted) National Science Foundation, Division of Civil, Mechanical, and Manufacturing Innovation, Civil Infrastructure Systems, “Collaborative Research: Measuring, Predicting, and Improving Construction Safety Hazard Signal Detection with Augmented Virtuality Environments,” \$229,603, (Matthew Hallowel, PI; Leaf Van Boven, Co-PI; Golparvar-Fard, Mani).

(submitted), Open Research Area PLUS, ANR-DFG-ESRC-NWO-NSF, “Think Twice: Introspection about Decisions Enhances Attribute Impact,” \$280,000 US portion (PIs: Gabriela Jiga-Boy, UK; Claudia Toma, Netherlands; Leaf Van Boven, United States; Michaela Huber, Germany).

National Science Foundation, Decision Risk and Management Science (SES: 1124486), “From Mindless to Mindful Choice: How Introspection Improves Decision Making,” \$410,425 (Leaf Van Boven, PI; Michaela Huber, Co-PI). Awarded 27 September 2011.

National Science Foundation, Social Psychology (BCS: 1049125) “EAGER: Perceiving Political Distributions,” \$250,000 (Leaf Van Boven, PI; Charles Judd, Co-PI). Awarded 03 March 2011.

University of Colorado at Boulder, LEAP Associate Professor Growth Grant, 2010, “Construing Charity: How Malleable Meaning Influences Charitable Donation Decisions,” \$2,000.

National Science Foundation (SES: 0552120), Decision, Risk, and Management Science, 2006–2011, “Intensity Bias in Temporal Emotional Comparisons,” \$223,519 (Leaf Van Boven, PI). Awarded 23 February 2006.

National Science Foundation (BCS: 0737773), Social, Behavioral and Economic Sciences, European Social Cognition Network: International Travel to Prague, 2007, \$8,700, (Leaf Van Boven, PI). Awarded 19 July 2007.

National Science Foundation (BCS: 0555137), Human and Social Dynamics, 2005–2008, “SGER: Reactions to Katrina—Emotions, Stereotypes, and Political Polarization,” Small Grant for Exploratory Research, \$81,541 (Leaf Van Boven, PI; Bernadette Park, Co-PI; William Pizzi, Co-PI). Awarded 21 November 2005.

National Science Foundation (SES: 0548328), 2005–2006, “Pre-conference in Judgment and Decision Making,” \$9,000. (Jennifer Lerner, PI; Dan Ariely, Leif Nelson, and Leaf Van Boven, Co-PIs). Awarded 06 September 2005.

Social Sciences and Humanities Research Council, 2002–2005. “Temporal Emotional Comparison in Consumer Judgment,” \$115,000.

Positive Psychology Young Scholars Grant, 2001–2003, “The Social Value of Experiences Versus Material Possessions,” \$10,000.

University of British Columbia, Faculty of Commerce Research Grant, 2000–2003, “Consumption Hedonics: The Subjective Determinants of Consumer Happiness, Satisfaction, and Regret,” \$22,000 CDN.

Peter Wall Institute for Advanced Studies, 2001–2002, \$5,000 CDN.

University of British Columbia, Humanities and Social Sciences Grant to New Faculty, 2000–2001, “Characterizing the Experiential Versus Material Nature of Products,” \$2,000.

Dispute Resolution Research Center, Kellogg Graduate School of Management, Northwestern University, 1997, “Informational Social Influence in Negotiation,” \$12,000.

Dispute Resolution Research Center, Kellogg Graduate School of Management, Northwestern University, 1997, “The Illusion of Transparency in Negotiation,” \$6,000.

Service

Department of Psychology and Neuroscience and University of Colorado Boulder

Strategic planning committee (Co-Chair), 2012–Present

Executive committee, 2011–present

Reappointment committee, Matthew Jones, 2010

Institutional Review Board, Chair, Panel A, 2012–Present

Institutional Review Board, Vice-Chair, Panel A, University of Colorado, 2010–2012

Institutional Review Board member, University of Colorado, 2009–Present

Human Research Committee, Department of Psychology and Neuroscience, 2009–Present

Social Psychology Program Director, 2008–2010

Salary Committee, 2007

Graduate Admissions Committee, 2003, 2004, 2007 (chair), 2010, 2011, 2012, 2013

Undergraduate Education Committee, 2003–2007

Behavioral Neuroscience Search Committee, 2006–2007

Instructor Reappointment Committee, 2006–2007

Psi Chi, External speaker, “Psychological Reactions to Hurricane Katrina,” 2005

UROP Reviewer, 2005

Faculty recording secretary, 2003

Professional Service

2012 Organizing Committee, Behavioral Decision Research in Management

2010 National Science Foundation, Campaign for Green Spending, Expert Consultant

2008 Program Committee, *Association for Consumer Research*

- 2007 Student poster judge, *Society for Personality and Social Psychology* Conference Program Committee, *Association for Consumer Research*
- 2006 Co-organizer, Inaugural Judgment and Decision Making Pre-conference, *Society for Personality and Social Psychology*, Palm Springs, CA
- 2005 External honors examiner, Swarthmore College, 2005, Judgment and Decision Making
- 2003 Steering committee & local organizer, *Summer Institute for Social Psychology*, 2003, University of Colorado, Boulder

Associate Editor

Journal of Personality and Social Psychology, 2011–Present

Consulting Editor

Archives in Scientific Psychology: Social and Personality Psychology, 2012–Present

Editorial board

Personality and Social Psychology Bulletin, 2004–2011

Journal of Behavioral Decision Making, 2010–Present

Journal of Personality and Social Psychology, 2005–2011

Organizational Behavior and Human Decision Processes, 2007–Present

Psychological Science, 2012–Present

Social Cognition, 2005–Present

Social Psychological and Personality Science, 2009–Present

Ad hoc journal reviewer (selected)

Cognition

Cognition and Emotion

Emotion

European Journal of Social Psychology

Journal of Consumer Research

Journal of Experimental Psychology: General

Journal of Experimental Social Psychology

Health Psychology

Management Science

Personality and Social Psychology Bulletin

Personality and Social Psychology Review

Perspectives on Psychological Science

Political Psychology

Psychological Bulletin

Psychological Review

Psychological Science in the Public Interest

Psychonomic Bulletin and Review

Ad hoc grant reviewer

Israeli Science Foundation

National Science Foundation: Social Psychology

National Science Foundation: Decision, Risk, and Management Science

National Science Foundation: Law and Social Sciences

Alfred P. Sloan Foundation

Social Sciences and Humanities Research Council of Canada

United States-Israeli Binational Science Foundation

Professional Affiliations

Association for Psychological Science

International Social Cognition Network

Society of Experimental Social Psychology

Society for Judgment and Decision Making

Society for Personality and Social Psychology

Media Coverage

Experientialism and Materialism

Elle, Jan 2003; *Earth Star*, Feb/Mar 2003; *Psychology Today*, Nov/Dec 2003; *Money*, Sep 2003; *Daily Camera*, Dec 13, 2003; *Washington Post*, Dec 22, 2003; *Self*, Feb 2004; *Denver Post*, Apr 26, 2004; *Allure*, May 2004; *InStyle*, May 2004; *New York Times*, Sep 2004; *Discovery Channel Canada*, Dec 2004; *Dentistry Today*, Feb 2005; *Woman's World*, Apr 2005; *NPR's Whad' Ya Know*, Apr 2005; *Der Spiegel* (Germany), Apr 2005; *Geo* (Germany); Jun 2005; *For Me* (Canada), Nov 2005; *Women's Health*, Feb 2006; *Ottawa Sun*, Jun 2006; *Money*, Aug 2006; *Slate*, Jun 2007; *Chicago Tribune*, Jul 2007; *Boulder Magazine*, Fall 2007; *Experience Life*, March 2008; *Cosmopolitan* magazine, August 2008; *The Telegraph* (India), 2009; *CBC Radio*, June 2009; *Times Online*, July 2009; *CNN Health*, August, 2009; *O Magazine* (South Africa), Dec, 2009; *Oprah.com*, Sep, 2009; *Science Daily*, 2010; *Daily Camera*, 2010; *Daily India.com*, 2010; *5 Towns Jewish Times*, 2010; *CNN* (Paging Dr. Gupta), 2010; *CBC Radio* Apr 2010; *Treehugger.com*, Apr 2010; *SiliconIndia*, Apr 2010; *Tehran Times*, Apr 2010; *Psychology Today*, May 2010; *KGNU radio*, April 2010; *Cleveland Daily Banner*, May 2010; *Times of India*, May 2010; *New York Times*, June 2010; *Globe and Mail*, Nov 2010; *Huffington Post*, Nov 2010; *Way Out West*, Dec 2010; *Coloradan*, Dec 2010; *Oprah*, Jan 2011; *Detroit Free Press*, July 2011; *New York Times*, Apr 2012; *The Boston Globe*, Dec 2012.

Happiness and Lifestyle

Adbusters, Jul 2002; *KWGN Denver WB Television*, Feb 2003; *Denver Post*, Jun 2004; *Denver Post*, Nov 2004; *Rocky Mountain News*, Nov 2006; *Colorado Daily*, May 2007; *Denver Post*, June 2007; *Arizona Business Blog*, June 2007; *Central Valley Business Times*, June 2007; *Daily Camera*, June 2007; *Cosmopolitan*, June 2008; *KUNC Radio*, July 2008; *Outside*, January 2009; *Wall Street Journal*, November 2008; *Miami Herald*, December 2009; *Parade Magazine*, December 2009; *Psychology Today*, July 2010; *Southwest Magazine*, Oct 2011; *The Why Files*, Dec, 2011; *CNN*, Dec 2012; *Miami Herald*, Feb 2013

Judgment, Emotion, and Choice

Denver Post, Feb 2003, Jun 2003, Feb 2004, Mar 2004, Sep 2004, Dec 2004; *APS Observer*, Apr 2005; *Hallmark* magazine, May 2006; *KBCO Radio*, Jan 2007; *Psychology Today*, March 2008; *Boston Globe*, August 2009; *Psychology Today*, August 2009; *Science Daily*, September

2009; *Trajkn News* (India), September 2009; *PsychCentral.com*, September 2009; *Huffington Post*, September 2011; *Daily Camera*, October 2011; *Denver Post*, November 2011; *Business News*, Jan 2012; *The Atlantic*, Jan 2012; *Science and Religion Today*, Jan 2012; *KDKA CBS News Radio* (Pittsburgh), Feb 2012; *Colorado Matters, Colorado Public Radio*, Feb 2012; *Daily Mail, United Kingdom*, Feb 2012; *Science Daily*, May 2012; *Business Insider*, May 2012; *Financial Times*, Mar 2013; *Denver Post*, Mar 2013

Politics and Political Behavior

New Scientist, Jan 2012; *LiveScience.com*, Jan 2012; *The Situationist*, Jan 2012; *Discovery News*, Jan 2012; *Daily Mail*, Jan 2012; *MSNBC*, Jan 2012; *Yahoo!*, Jan 2012; *San Diego Source*, Jan 2012; *Los Angeles Times*, Jan 2012; *Colorado Matters*, Feb 2012; *Wall Street Journal*, May 2012; *Academic Minute Radio*, May 2012; *Denver Post*, Nov 2012